

TATA POWER ANNOUNCES FY2019-20 RESULTS

Q4 CONSOLIDATED PAT UP 177% AT ₹475 CRORE AS AGAINST ₹172 CRORE; ANNUAL CONSOLIDATED EBITDA UP BY 15% DRIVEN BY LOWER LOSSES IN MUNDRA, CAPACITY ADDITION IN RENEWABLES AND STRONG OPERATIONAL PERFORMANCE ACROSS ALL BUSINESSES ; 318 MW OF RENEWABLE CAPACITY ADDED IN FY20; STRONG SOLAR EPC ORDER BOOK OF Rs. 7,000 CRORE; RECOMMENDS DIVIDEND OF ₹1.55 PER SHARE.

- Board recommends a Dividend of ₹1.55 per share
- **Q4FY20 Consolidated PAT before Exceptional Item** stood at ₹366 crore, up 13% from ₹323 crore in the previous year
- **EBITDA** for the quarter was up 6% at ₹2,013 crore as compared to ₹1,901 crore in Q4FY19 mainly driven by lower fuel under recovery in Mundra on account of lower HBA price and better coal sourcing
- **FY20 Consolidated Profit After Tax before Exceptional Item** stood at ₹1,231 crore as against ₹1,274 crore in previous year
- **FY20 EBITDA** was up by 15% at ₹8,317 Crore mainly due to lower losses in Mundra on account of lower HBA price of coal, higher blending and better coal sourcing , capacity addition in renewables business and steady operational performance across all businesses
- **Tata Power Standalone Q4 FY20 Loss** before exceptional items stood at ₹2 crore as compared to Profit of ₹114 crore in Q4 FY19. Loss after exceptional items stood at ₹310 Cr crore as compared to Profit of ₹69 crore in the corresponding quarter last year mainly due to impairment provision for Strategic Engineering Division (SED)

Editorial Synopsis:

Key Financial Highlights: Q4 FY20 vs Q4 FY19

- Consolidated PAT before exceptional item stood at ₹1,231 crore as compared to PAT of ₹1,274 crore in the corresponding quarter. Consolidated Revenue* stood at ₹6,881 crore as compared to ₹7,597 crore in the corresponding quarter last year.
- Standalone Loss before exceptional items stood at ₹2 crore as compared to Profit of ₹114 crore in Q4 FY19. Standalone Revenue* stood at ₹1,653 crore as compared to ₹2,134 crore in the corresponding quarter last year

Key Financial Highlights: FY20 vs FY19

- Dividend recommended by Board at ₹1.55 per share

*Revenue includes Regulatory income/expense

- Consolidated EBITDA was up by 15% at ₹8,317 crore as compared to ₹7,235 crore mainly due to lower losses in Mundra plant on account of lower FOB price of coal, new capacity addition in Renewables business and steady performance across all businesses.
- Consolidated PAT before exceptional item stood at ₹1,231 crore as against ₹1,274 crore Tata Power consolidated FY20 Revenue* stood at ₹28,948 crore as compared to ₹29,984 crore last year.
- Standalone PAT was at ₹148 crore as compared to ₹1,769 crore in FY19 mainly due to exceptional gain on the sale of investment in Tata Communication and Panatone in the previous year and impairment provision pertaining to SED division in the current year.

Key Business and Growth Highlights:

- Strong Solar EPC order book at ₹7,000 crore
- TPREL has 700 MW of projects under implementation
- Tata Power's stake in Cennergi JV (S Africa) sold for USD 112 Million including hedging gain of USD 15 Million
- Non core assets monetisation plan on track
- Odisha Distribution JV likely to commence soon
- Prayagraj Power acquisition by Resurgent JV operations stabilized, 90% availability achieved
- Prakriti E- Mobility has signed an agreement with Tata Power to provide state of the art charging infrastructure to support Prakriti's EV Taxi fleet in Delhi NCR
- Jaguar Land Rover India and Tata Power announce partnership for Electric Vehicle charging infrastructure
- Tata Power expanded rooftop solar service to 90 cities across India
- Tata Power's JV Shuakhevi Hydro Power Project in Georgia Commences Commercial Production
- Modelled under Pradhan Mantri Kaushal Kendra, Tata Power's Powerlinks Transmission Ltd. inaugurated a new Skill Development Centre in Barielly, Uttar Pradesh. The centre will focus on skill development & empowerment of women in rural/remote locations
- Through 'Udyamee' program of Tata Power's Coastal Gujarat Power Limited over 590 women from 57 SHGs have been trained to make household products and over 35 women from 15 SHGs have already started their own micro-enterprises
- Tata Power has launched a nation-wide campaign titled 'I Have the Power' to promote environmentally friendly means of consuming energy and highlighting the company's offering

National, May 19th, 2020: Tata Power, India's largest integrated power company today announced its results for the quarter ended 31st March 2020.

PERFORMANCE HIGHLIGHTS:

CONSOLIDATED

For the Quarter ended March 31st, 2020:

Tata Power's **consolidated Revenue*** stood at ₹6,881 crore as compared to ₹7,597 crore in the corresponding quarter last year mainly due to delay in project execution in solar EPC business on account COVID19, lower power demand and lower coal price.

EBITDA for the quarter was up 6% at ₹2,013 crore as compared to ₹1,901 crore in Q4FY19 mainly due lower losses in Mundra on account of lower FOB price of coal. **PAT** was up 177% at **₹475 crore as against ₹172 crore** due to gain on sale of Cennergi investment offset by impairment provision in SED & reversal of MAT Credit due to transition to new tax regime in the renewables business.

*Revenue includes Regulatory income/expense

The Company's **PAT before Exceptional Items** for the quarter was ₹366 crore as against ₹323 crore.

▪ **For the Financial Year ended March 31st 2020:**

Tata Power Group's **FY20 Revenue*** stood at ₹28,948 crore as compared to ₹29,984 crore last year mainly due to lower power demand, delay in project execution in solar EPC business on account of COVID 19 and lower coal prices.

PAT stood at ₹1,231 crore as against ₹1,274 crore in previous year.

Renewable business crossed 2,637 MW capacity mark. During the year, the Company also added 318 MW.

Balance sheet strengthening efforts continue. Despite over ₹2,226 crore capex during the year, Net Debt reduced by ₹1,300 crore with further improvement expected from sale of non-core assets and other initiatives. Debt Equity level is down to 2.0 and is expected to go down further

STANDALONE

▪ **For the Financial Year ended March 31st 2020:**

Revenue* was stood at ₹7,075 crore as compared to ₹8,109 crore last year

PAT for FY20 stood at ₹148 crore as compared of ₹1,769 crore to FY19

EBITDA for FY20 stood at ₹2,853 crore as against ₹3,312 crore in the previous year

▪ **For the Quarter ended March 31, 2020:**

Standalone Revenue* was stood at ₹1,653 crore as against ₹2,134 crore. EBITDA stood at ₹587 crore as against ₹712 crore. **Loss** stood at ₹310 crore as compared to Profit of ₹69 crore in Q4 FY19

Commenting on the Company's performance, **Mr. Praveer Sinha, CEO & MD, Tata Power said**, "All our businesses and operations have performed exceptionally well. Our robust performance is supported by excellent performance of renewable business & capacity addition.

India is in a war-like situation in its fight against COVID-19. Taking stock of the situation, we mobilised our business continuity plan to provide uninterrupted power supply to ensure that citizens continue to comfortably work from home while medical staff, law enforcement agencies and other essential services continue to serve the nation.

Globally, India is following one of the most stringent lockdowns with all economic activities coming to a halt for nearly two months now. We are witnessing a drop in demand by almost 30% compared to 2019 in our distribution businesses. Though this impacts our topline, almost all Tata Power's assets are under either regulated businesses or through fixed price long term contracts on take or pay basis. Thus in our business the return profile covers our fixed costs and provides us assured returns.

The Government of India has already announced a liquidity package to Discoms through PFC and REC and the generating companies will be the biggest beneficiary of this liquidity package, as it is expected to clear the old overdues of GENCOs by DISCOMs This will

*Revenue includes Regulatory income/expense

improve the liquidity conditions for Gencos, which have been impacted by the huge receivables.

Another welcome move by the Government was to clarify the must-run status of renewable energy projects and payments to renewable energy generators to be made on regular basis by the discoms.

The Company's divestment plans remain on track with a closure of the Cennergi transaction earlier in April with `842 crore realised from this sale including hedging gain. The company is in advanced discussions to execute sale agreement for another overseas asset. In addition, they are in good progress on closing the sale of Defense business in this quarter. The divestment in Zambia hydro project is also expected to be completed by December. The company is confident of meeting their divestment target this year. The restructuring of Renewable businesses including setting up the vehicle for their growth is well on track to closure.

AWARDS & RECOGNITIONS:

- Tata Power's club enerji was conferred with the highest Global award in innovation "Edison Award" for its "#Switchoff2SwitchOn" campaign under **Social innovation category and Social Energy Solutions subcategory**. The Edison Awards, named after Thomas Alva Edison, recognizes and honors the world's best innovations and innovators. Award winners represent "game changing" products and services, as well as excellence and leadership in innovation around four criteria: Concept, Value, Delivery, and Impact.
- Tata Power won the national level recognition in Volunteering for the first time by winning the prestigious **I-Volunteer Award**.
- Tata Power was honored with two awards - 'Best Risk Management Framework & Systems Award – Power & Risk Governance Award' at 6th Edition of India Risk Management Awards.
- The Company's Coastal Gujarat Private Limited was awarded Environment Excellence Award by Indian Chamber of Commerce.

About Tata Power:

Tata Power is India's largest integrated power company and, together with its subsidiaries & jointly controlled entities, has an installed/ managed capacity of 12,742 MW. A pioneer in the field, it has a presence across the entire power value chain - generation of renewable as well as conventional power including hydro and thermal energy, transmission & distribution, trading and coal & freight logistics. With nearly 2.6GW of renewable energy assets in solar and wind accounting for 30% of the company's portfolio, Tata Power is a leader in clean energy generation. In line with the company's view on sustainable and clean energy development, Tata Power is steering the transformation of utilities to integrated solutions by looking at new business growth in EV charging & storage, distributed generation & rooftops, micro grids and home automation & smart meters. It has successful public-private partnerships in generation, transmission & distribution in India, namely 'Tata Power Delhi Distribution Ltd.' with Delhi Vidyut Board for distribution in North Delhi; 'Tata Power Ajmer Distribution Ltd.' with Ajmer Vidyut Vitran Nigam Ltd. for distribution in Ajmer; 'Powerlinks Transmission Ltd.' with Power Grid Corporation of India Ltd. for evacuation of Power from Tala hydro plant in Bhutan to Delhi; 'Maithon Power Ltd.' with Damodar Valley Corporation for a 1050 MW Mega Power Project at Jharkhand. Tata Power is serving more than 2.6 million distribution consumers in India and has developed the country's first 4000 MW Ultra Mega Power Project at Mundra (Gujarat) based on super-critical technology.

With its 105 years track record of technology leadership, project execution excellence, world-class safety processes, customer care and driving green initiatives, Tata Power is poised for multi-fold growth and committed to 'lighting up lives' for generations to come. Visit us at: www.tatapower.com

For further information, please contact:

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