



**OWNER:  
MAITHON POWER LIMITED**

**PROJECT MANAGER:  
THE TATA POWER COMPANY LIMITED**

**TENDER FOR SALE OF FLY ASH FROM MAITHON POWER LIMITED  
THROUGH BULKERS/HYWAS**

**Tender Ref: CC-FY23-AV-MPL-ASH-Sale-Bulk-Nov'22**

# TENDER FOR SALE OF FLY ASH FROM MAITHON POWER LIMITED

Enquiry reference no.: CC-FY23-AV-MPL-ASH-Sale-Bulk-Nov'22

**Title of Work to be awarded: Sale of fly ash from Maithon Power Limited via Bulker/Hywas**

**Type of Bidding:** E-tendering / Two-Part

**Contact Details:** All communication including EOI submission shall be addressed to following officer/s:

Mr. Aditya Verma  
Specialist - Fuel and Logistics, Corporate Contracts  
Email: [adityaverma@tatapower.com](mailto:adityaverma@tatapower.com)

AND

Mr. Surendra Chandolkar  
Group Head - Fuel and Logistics, Corporate Contracts  
Email: [schandolkar@tatapower.com](mailto:schandolkar@tatapower.com)

Website for Tender Notice details: <https://www.tatapower.com/tender/tenderlist.aspx>

The Tata Power Company Limited invites Expression of Interest (EOI) from interested parties for the e-Tendering Process of following Relevant Work Package:

Table-1

Plant Details	Estimated Quantity	Tender Fee	Bid Security
2x525 MW Maithon Thermal Power Station of Maithon Power Limited (MPL) at Maithon, Dist-Dhanbad, Jharkhand.	Approx.- Fly Ash – 7.00 Lakhs MT/Annum  Tentative Contract period Approx. 2 years	2000/- (INR Two Thousand Only as Bank Transfer)- To be submitted along with EOI	INR Rs 5 Lakhs in form of Bank Guarantee or DD. (To be submitted along with Bid at stage of bidding post RFQ issued by MPL/Tata Power)

## 1. INTRODUCTION:

Maithon Power Limited (MPL) is a 74:26 joint venture of TATA POWER and DVC (Damodar Valley Corporation). MPL operates 2x525 MW capacity, Indian coal based thermal power generation plant located in Maithon near the city of Dhanbad in the state of Jharkhand in India.

In order to promote utilization of Fly Ash as resource material and to tie- up offtake of Fly Ash from their coal based thermal power plant/s on long term basis, Tata Power Company limited is hereby inviting Expression of Interest (EOI) from interested and eligible parties for Sale of Ash from Maithon Power Ltd. through Bulker/ Hywa Mode Logistics

The tendering/procurement activities for this Project are going to be driven from Tata Power's following Office:

"Corporate Contracts Department,  
The Tata Power Company Limited,  
Smart Center of Procurement Excellence, 2nd Floor, Sahar Receiving Station, Near Hotel  
Leela, Sahar Airport Road, Andheri East, Mumbai-400059."

## 2. SCOPE OF WORK:

The details of the estimated fly ash quantity available for sale under proposed contract period is as under:

Table-2

Power Station/ Location	Owner of Plant	Quantity Available	Fly Ash Delivery	Tentative Period of Contract
2x525 MW Maithon Thermal Power Station of Maithon Power Limited (MPL) at Maithon, Dist- Dhanbad, Jharkhand.	Maithon Power Limited (MPL)  (Project Manager: Corporate Contracts Dept, Tata Power Co Ltd)	Approx.- Fly Ash – 7.00 Lakhs MT/Annum  Tentative Contract period Approx. 2 years (Not fixed & subject to variations based on operational & commercial feasibility for MPL Plant)	On "as is where is", "as available" & "No-Complaint" basis	02 (Two) Years

The brief Scope of Work under this tender shall be Collection and Transportation of Fly Ash, from Maithon Power Plant through as Dry Fly Ash via Road mode logistics from MPL Plant for gainful end utilization at Cement and allied industries

The quantity indicated shall be lifted in uniformly distributed manner over the contract period of 2 years with Minimum Monthly quantity commitment. Actual quantity/ schedule of quantities/period of contract/contract structure shall be decided/finalized during finalization of subject contract order.

Detailed Scope of Work for and Terms & conditions for this Tender/ Contract shall be provided in the Tender/RFQ document to all bidders submitting the valid EOI with due tender fees.

## 3. TENDER FEE & EOI SUBMISSION GUIDELINES AND TIMELINES:

- a) Interested parties meeting the "Bidder Pre-Qualification Requirements" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter along with the Tender Fee Payment Details

to the contact details mentioned below not later than deadline specified below. Request for Bid Document/EOI will not be entertained beyond this deadline.

**b) Expression of Interest letter to be submitted along with tender fee payment details should include the following details:**

- A covering letter duly stamped and signed by an authorized signatory clearly indicating the Tender Reference, your Expression of Interest to participate in the tendering process.
- Authorized person name, contact number (mobile No.) and e-mail id (mandatory) of the person to whom RFQ/ tender and all other communications to be addressed for this tender.
- Tender fee payment details / reference no (ensuring that tender fee is received by us within specified deadline)
- Attach the supporting documents substantiating your fulfillment of Bidder's Pre-Qualification Requirements (PQR), with the EOI. In case of supporting documents are not readily available, bidder to provide confirmation that they shall arrange to share PQR supporting documents later on as required by owner.
- Any other documents such as Company profile etc. may be attached.

**c) Interested bidders should submit the Expression of Interest (EOI) letter and tender fee payment details to below mentioned email addresses:**

- Mails shall be addressed to (To): [adityaverma@tatapower.com](mailto:adityaverma@tatapower.com)
- Must Mark a copy to (Cc): [schandolkar@tatapower.com](mailto:schandolkar@tatapower.com)

EOI/ requests without complete information and communication as above within deadline shall be liable to be rejected and will not be considered further.

**d) Tender Fee (non-refundable) shall be paid via online mode at the below mentioned bank details**

Table3

Details for payment of Tender Fee:	
Bank details for submitting Tender fees through bank transfer/NEFT:  (Tender fee will be non-refundable.)	Beneficiary Name: Maithon Power Limited. Bank Name: State Bank of India Branch Name: C.A.G. Mumbai 400 001 Account No.: 31828734113 IFSC Code: SBIN0009995
<b>Deadline for submission of EOI along with Tender Fee Payment:</b>	<b>15<sup>th</sup> Nov 2022, COB.</b> <b>(As also mentioned in Tender Advertisement published in Newspaper)</b>

e) **EMD Fee shall be paid in form of Demand Draft or BG only at the below mentioned bank details**

Table4

Details for payment of EMD:	
Bank Details	Beneficiary Name: Maithon Power Limited. Bank Name: State Bank of India Branch Name: C.A.G. Mumbai 400 001 Account No.: 31828734113 IFSC Code: SBIN0009995
<b>Deadline for submission of EMD</b>	<b>To be paid during RFQ stage i.e. along with bid submission</b>

f) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

**4. BIDDER PRE-QUALIFICATION CRITERIA:**

Interested parties to note that Bidder shall be required to fulfil the following bidder pre-qualification criteria in order to qualify for the subject work. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ

**4.1 TECHNICAL REQUIREMENTS:**

**Fly ash Sale through Road Mode by Bulklers/ Hywas**

- a) Bidders should themselves be end user agency of fly ash as per MOE&F Notification and have MPCB approved ash utilization facility OR have established tie up with such end-user. OR Traders having experience of ash logistics & supply for end utilization into cement/brick/other construction material manufacturing or export to other states/countries in last two years. Undertaking will have to be submitted in this regard by Bidder/Buyer. Bidder shall submit the consent to operate for the proposed fly ash utilization facility.
- b) Bidder meeting criteria should substantiate experience of handling at least 15 Thousand MT ash quantity during last two years via Bulklers/Hywas

**4.2 FINANCIAL REQUIREMENTS:**

**Fly ash Sale through Road Mode by Bulklers/Hywas**

- a) Bidder shall have during the last three financial years an Average Annual Turn Over of not less than INR 30 lakhs
- b) Bidder should share copies of their profit and loss account and audited Balance sheet for the last three preceding financial years along with the Bid Document. In cases, where audited results for the last preceding financial year are not available, certification of

financial statements from a practicing Chartered Accountant shall also be considered acceptable.

**Notes for financial requirements:**

- a) Bidder should be an independent company, a proprietorship firm, a partnership firm or a combination of above in form of Joint venture Company, registered as per Companies Act. Bidder to share relevant details of the bidding entity.
- b) Bidder should share Certified copy of Income TAX, PAN, GST/ Other Taxes Duties Certificate and EPF registration (or undertaking in case not applicable) issued by competent authority.

**5. BID SECURITY:**

Interested parties to note that Bidder is required to furnish a Bid Security along with their Bid during bidding stage once the RFQ/tender document is issued to bidder/s submitting valid EOI. Bid security may be submitted in form of Bank guarantee in the format prescribed in Bid Document or as Demand Draft/Banker's cheque for an amount as defined in the covering page of this notice document (Table-1). Bids not accompanied by an acceptable Bid Security shall be rejected by the Owner as being non-responsive and returned to the bidder without being opened.

**Note: Interested parties to note that Bid Security is not required with the EOI and it is required to be submitted with the Bid during Bid Submission stage, once RFQ is released to the interested parties submitting valid Expression of Interest.**

**6. BIDDING PROCESS:**

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

Bidder to note that bidding for Sale of Ash as per above tender shall be conducted based on the purchase price per MT of fly ash quoted by bidder/s. Quantity Requirement/ Minimum Quantity Commitment indicated by bidders shall also be taken into consideration. Owner shall reserve the right to decide the bid evaluation criteria for deciding the optimum price of sale of ash (per MT basis) and quantity of fly ash (MT on Daily/Monthly/Annual basis) to be contracted thereunder. Bidder to note that bidding for subject tender may be conducted through e-auction.

Detailed bidding process (as applicable) shall be detailed in the Tender/RFQ document.