

Date:06<sup>th</sup> Nov' 2023

**Procedure to Participation  
in Expression of Interest (EOI)**

**(EOI Ref. no.: CC24NP032)**

**A. Summary of the package:**

Sr. No.	Description	EOI Reference no.	EMD (Rs.)	Tender Fee (Rs.)
	For the following package contact person shall be Mr. Naman Patel ( <a href="mailto:naman.patel@tatapower.com">naman.patel@tatapower.com</a> ) & Mr. Vivek Mittal ( <a href="mailto:vivek.mittal@tatapower.com">vivek.mittal@tatapower.com</a> )			
1.	Leasing of available OPGW/ Underground Dark fibers in Mumbai - Transmission Network	CC24NP032	10,00,000/-	1,000 /-

For additional technical details and Pre-Qualification criteria for the subject EOI please refer **Section C** below.

**B. Guidelines for Participating in EOI and Next Steps:**

Interested bidders can participate by submitting the following up to **1500 hrs. Thursday, 16<sup>th</sup> November 2023**: -

1. Non-Refundable Fee, as indicated in table above, in the form of
  - a. Direct deposit in the following bank account and submit the receipt along with a covering letter clearly indicating the Tender Reference number –  
Beneficiary Name – The Tata Power Co. Ltd.  
Bank Name – HDFC Bank Ltd.  
Branch Name – Fort Branch, Mumbai  
Address – Maneckji Wadia Building, Nanik Motwani Marg, Fort, Mumbai  
400023. Branch Code – 60  
Bank & Branch Code – 400240015  
Account No – 00600110000763

Account type – CC

IFSC Code – HDFC0000060

2. Bidders to also submit duly signed and stamped letter indicating name of authorized person, contact number and e-mail id (mandatory) on Bidder's letterhead. It is mandatory to mention EOI Reference no. in the said letter.

Note: - Once the above-mentioned documents are received, Tata Power shall share the e-tender portal (ARIBA) link to interested bidder for submission of supporting documents as mentioned in Pre-qualification requirement.

It may be please noted that all future correspondence will be strictly done only with **Interested Bidders** who have done the above steps in time with Authorized Person only through Tata Power E-Tender portal.

**Next Steps: Tata Power shall evaluate Bidders participating in EOI based on Pre-qualification criteria and technical aspect. Post completion of evaluation, Tata Power shall inform qualified Bidders and shall share further details of this proposal (i.e. Commercial T&C, Fiber Route with coordinates, etc.) through e-tender portal.**

Earnest Money Deposit (EMD) of INR 10.00 Lakhs is not to be submitted now and it is required at a later stage along with Price bid submission in the form of Bank Guarantee.

### **Section C: Pre-Qualification Criteria:**

TATA Power has OPGW /underground fiber cable laid on Transmission network which is spread across the city of Mumbai and up to Hydro-Electric Power Stations. These Hydro plants are connected to Mumbai Transmission network through either 220 kV or 110 kV lines. Tata Power's Thermal Power Plant is located at Trombay and is connected to Mumbai Transmission network through either 220 kV or 110 kV lines. Tata Power Transmission network have multiple Receiving Stations (RSS) located in various areas of Mumbai. These RSS are networked through either 220 kV or 110 kV lines.

Currently, there is a spare optical fiber network (**3894 Fiber pair KM**) available and TATA Power Mumbai Transmission is planning effective utilization of Transmission network by leasing this spare optical fiber.

**Following is Pre-qualification Criteria for this EOI;**

<b>Pre-Qualification Criteria</b>			
<b>S No</b>	<b>Parameter</b>	<b>Tata Power Requirement</b>	<b>Documents To be submitted by Bidder to ascertain meeting of Pre- qualification requirement</b>
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
1	Infrastructure	<p>1) Interested bidder shall be in possession of valid Infrastructure provider Category-1 (IP-1) license with validity till the lease agreement period or Unified license/NLD license, granted by the Department of Telecommunications, Ministry of Communications, Government of India.</p> <p>2) Bidder should be a telecom operator/ ISP provider registered in India with 100% ownership of Indian origin.</p>	<p>1) Bidder to submit applicable license copy.</p> <p>2) Bidder to submit proof of ownership.</p>
2	Experience	<p>1) Bidder should have proven experience of building and managing co location facilities and last miles as required to be integrated with OPGW as a service offering.</p> <p>2) Bidder should be in the business of fiber usage/leasing for minimum period of 5 years in minimum 5 states of India.</p>	Bidder to submit documentary evidence like purchase order copies/agreement copies.
3	Commercial Capability	Bidder shall have average annual turnover of minimum 100 crore for last 3 years.	Profit and Loss statement, Balance Sheet, Cash flow Statements for the three preceding financial years duly audited and approved by authorized Audit Firm/ CA.