



**OWNER:  
THE TATA POWER COMPANY LIMITED**

**PROJECT MANAGER:  
THE TATA POWER COMPANY LIMITED**

**TITLE OF WORK TO BE AWARDED:  
  
SERVICES FOR RAIL LOGISTICS MANAGEMENT FOR COAL TRANSPORTATION TO  
JOJOBERA POWER PLANT**

**ENQUIRY REFERENCE NO.:  
CC/FY24/AV/Jobbera Rail Logistics Services**

**NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR-**

**SERVICES FOR RAIL LOGISTICS MANAGEMENT FOR COAL TRANSPORTATION TO JOJOBERA  
POWER PLANT**

<b>Enquiry reference no.:</b> CC/FY24/AV/Jojobera Rail Logistics Services
<b>Title of Work:</b> Services for Rail logistics management for coal transportation to Jojobera Power Plant, Jharkhand
<b>Type of Bidding:</b> E-tendering / Two-Part
<b>Contact Details:</b> EOI (Expression of Interest) shall be submitted strictly as per instructions given herein under Point no. 3 (a), (b), (c), (d) and addressed to both the following:  Mr. Aditya Verma Specialist - Fuel and Logistics, Corporate Contracts Email: <a href="mailto:adityaverma@tatapower.com">adityaverma@tatapower.com</a> AND Mr. Surendra Chandolkar Group Head - Fuel and Logistics, Corporate Contracts Email: <a href="mailto:schandolkar@tatapower.com">schandolkar@tatapower.com</a>  EOI submission mail must bear proper subject/title indicating " <b>EOI submission for - Services for Rail logistics management for coal transportation to Jojobera Power Plant</b> "  Website: <a href="https://www.tatapower.com/tender/tenderlist.aspx">https://www.tatapower.com/tender/tenderlist.aspx</a>

The Tata Power Company Limited ("Project Manager") invites Expression of Interest (EOI) from interested parties for the e-Tendering Process of following Work Package:

<b>Description</b>	<b>Tender Fee</b>	<b>Bid Security</b>
<b>Services for Rail logistics management for coal transportation to Jojobera Power Plant, Jharkhand</b>	2000/- (INR Two Thousand Only as Bank Transfer)- To be submitted along with EOI	INR 50,00,000/- (INR Fifty Lacs via online transfer only) & To be submitted at the stage of RFQ only
<b>1.</b> The EMD of successful bidder shall be returned after submission of CPBG upon award of Contract. <b>2.</b> The EMD of unsuccessful bidder's shall be returned after completion of tendering process including Management approval		

## 1. INTRODUCTION:

The Tata Power Company Limited (hereinafter referred to as "TPCL") requires thermal coal for its Jojobera thermal Power Plant located at Jamshedpur, Jojobera, Jharkhand, India. TPCL is hereby inviting Expression of Interest from reputed and experienced parties for the work of **Co-ordination (with Railway and Coal Supplier Company), loading end mine / siding management, quality assurance and supervision services for Rail mode transportation/logistics of Coal being sourced from Tata Steel Limited (TSL) and from various CCL, ECL, MCL and NCL mines/sidings under various FSA upto TPCL- Jojobera Power Plant (PTJT Railway Sidingat Plant End)**. Coal quantity proposed under this contract is meant for the coal quantity acquired by TPCL under various MOU/ FSAs and total estimated quantities shall be as under. TPCL reserves the right to vary (increase/decrease) quantity as per the Plant's requirement at any stage of the contract period.

**Coal Mines/ Collieries/ Coal companies and respective coal quantity covered under this contract shall be as follows:**

Lot No.	Mode	Subsidiary name / Source	Estimated Quantity (MT/Annum)
Part A:			
1	Rail	TSL (Tata Steel Limited) mines (Unit# 4)	6,50,000
2	Rail	TSL (Tata Steel Limited) mines (Unit# 5)	6,50,000
3	Rail	TSL (Tata Steel Limited) mines (Unit# 1,2,3)	1,00,000
Part B:			
3	Rail	Mahanadi Coalfield Limited	1,85,800
4	Rail	Central Coalfields Limited	9,86,100
5	Rail	Eastern Coalfields Limited	2,85,500
6	Rail	Northern Coalfields Limited	56,000
7	Rail	E-Auction coal from any aforesaid company	2,00,000
		Total Estimated Quantity:	31,13,400

## 2. SCOPE OF WORK:

Scope of work under this proposed contract shall include co-ordination with coal companies & railways, loading end mine / siding management, quality assurance, quantity assurance and supervision services for transportation of Coal by Rail mode from various TSL, NCL, MCL, CCL and ECL mines/sidings up to TPCL- Jojobera Power Plant. Contractor shall be responsible for delivery of the target quantity and quality from the specified CIL subsidiary coal company under FSA provisions, which shall include complete end to end supply chain from mine end management, loading & other coordination at mine end, rake allotment, supervision of en-route logistics via Rail mode till unloading at Plant, supervision/ co-ordination for sampling/analysis etc.

Scope for services for Rail mode logistics from TSL coal shall include co-ordination with coal company (TSL) & railways, loading end mine / siding management, quality assurance, quantity assurance and supervision services for transportation of Coal by Rail mode from TSL mines/sidings till TPCL- Jojobera Power Plant.

Scope shall also include the responsibility to manage the movement of rakes from various sources of TSL as well as CIL to Jojobera Power Plant siding such that the demurrage is avoided due to bunching of rakes at unloading point etc.

Detailed Scope of Work/ Technical Specifications, Terms & Conditions shall be provided in the Bid Documents (at stage of Tender RFQ), which shall be made available to interested parties' submitting valid EOI and Tender Fee as prescribed below.

### **3. TENDER FEE & TIMELINES:**

a) Interested parties meeting the "Bidder Pre-Qualification Requirements" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter along with the Tender Fee Payment Details to the contact details mentioned below not later than deadline specified below. Request for Bid Document/EOI will not be entertained beyond this deadline.

**b) Expression of Interest letter to be submitted along with tender fee payment details should include the following details:**

- A covering letter duly stamped and signed by an authorized signatory clearly indicating the Tender Reference, your Expression of Interest to participate in the tendering process.
- Authorized person name contacts number and e-mail id (mandatory) of the person to whom RFQ/ tender and all other communications to be addressed for this tender.
- Tender fee payment details / reference no (ensuring that tender fee is received by us within specified deadline)
- Attach the supporting documents substantiating your fulfillment of Bidder's Pre-Qualification Requirements (PQR), with the EOI. In case of supporting documents are not readily available, bidder to provide confirmation that they shall arrange to share PQR supporting documents later on as required by owner.

**c) Interested bidders should submit the Expression of Interest (EOI) letter and tender fee payment details to below mentioned email addresses:**

- Mails shall be addressed to (To): [schandolkar@tatapower.com](mailto:schandolkar@tatapower.com)
- Must Mark a copy to (Cc): [adityaverma@tatapower.com](mailto:adityaverma@tatapower.com)

EOI/ requests without complete information and communication as above within deadline shall be liable to be rejected and will not be considered further.

**d) Tender Fee, as indicated in the Table1 above may be paid through Bank Transfer as per details for payment of Tender Fee given in Table3 below:**

Table3

Details for payment of Tender Fee:	
Bank details for submitting Tender fees through bank transfer/NEFT:  (Tender fee will be non-refundable.)	Beneficiary Name: The Tata Power Company Limited Bank Name: ICICI Bank A/c no: 000451000293 IFS Code: ICIC0000393. Branch Name & Address: ICICI Bank, 163 HT Marg, Backbay Reclamation, Churchgate, Mumbai 400 020
<b>Deadline for tender fee payment and submission of EOI:</b>	<b>10<sup>th</sup> Dec'23</b>

e) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

#### **4. BIDDER PRE-QUALIFICATION REQUIREMENTS (PQR):**

Interested parties to note that Bidder shall be required to fulfill the following bidder pre-qualification requirement/ criteria in order to qualify for the subject work. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ and bidders not found meeting the pre -qualification requirements given below will be disqualified from the tender.

##### **4.1 TECHNICAL REQUIREMENTS:**

- A. Bidder must have experience of similar nature and must have executed minimum 1 contract of similar scope of work for Rail Mode logistics during last 3 (three) years (i.e., 3 years from the month of RFQ issue date) mandatorily for Power Plant consumers only.
- B. Bidder must have experience of executing contract/s of similar scope of work involving Rail mode logistics of handling minimum 15 Lakhs MT from CCL during last 3 years (i.e. coal quantity criteria may be met under single work contract or multiple work contracts, within 3 years from the month of RFQ issue date) for Power Plant Consumers.
- C. Bidder must have experience of executing contract/s of similar scope of work involving Rail mode logistics of handling minimum 7 Lakhs MT from ECL/MCL/NCL during last 3 years (i.e. coal quantity criteria may be met under single work contract or multiple work contracts, within 3 years from the month of RFQ issue date) for Power Plant Consumers.
- D. Valid experience documents shall be relevant contract copy along with Work execution Certificate from Customer (vide Email or Letterhead) from customer as necessary for sustaining above experience.

Note for Technical Requirements:

- Specified experience shall be evaluated as on date of RFQ issue for subject tender i.e. 3 years from the month of RFQ issue date.
- Document for Justifying point A&B above shall be
  - Experience certificate from the client (Power plant)
  - Mail confirmation from the client clearly stating the executed quantity as shown

below

- PO / LOI No. -
  - Contracted Qty in LMT -
  - Executed Qty -
  - Qty execution Period -
- As per operational requirement of the plant any of the vendor who is already in an agreement with TPCL-Jojobera Power Plant for coal Transportation under road / Road cum Rail mode shall not be considered eligible for the subject tender.”
  - Vendors involved in the business of trading of coal shall not be considered eligible.
  - Tata Power reserves the right to disqualify any of the bidders based on due diligence.

#### **In case of JV**

- The JV must be at least 5 years old on the day of EOI submission i.e., the JV should have been incorporated before Nov'18
- The Bidding Entity (not the individual JV partners) must have requisite experience as mentioned in point 4.1 (A,B & C) above.

#### **4.2 FINANCIAL REQUIREMENTS:**

Bidder shall have adequate financial resources to execute the Contract concurrently with his other commitments and shall meet the following conditions.

- a) Bidder shall have during the last three financial years (FY21, FY22 & FY23) an Average Annual Turn Over of not less than Rs. 35.0 Cr
- b) Net Worth of the Bidder as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital.

Notes for Financial Requirements:

Net Worth means the sum total of the paid-up share capital and free reserves for private / public limited companies and the Surplus Capital employed by owners in a proprietorship / partnership companies. Free reserves means all reserves credited out of the profits and share premium account but do not include reserves credited out of the revaluation of assets, write back of depreciation provisions and amalgamation. Further, any debit balance of profit and loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from Reserves & Surplus. Other income shall not be considered for arriving at annual turnover.

Bidder will be required to submit copies of their profit and loss account and audited Balance sheet for the last three preceding financial years along with the Bid Document. In cases, where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

#### **In case of JV- Financial**

- Bidder to submit statement from Chartered Accountant (CA) certifying: -
- Equity stake of the partners in the Joint Venture
- Sum of Each Partners turnover multiplied by their respective equity stake in JV for last 3 years should exceed the Tata Power requirement (as mentioned in point 4.2 above)

- JV to have positive Net worth for preceding year. In case JV does not have positive Net worth then all partners to have positive Net worth for preceding year.

#### **5. BID SECURITY/EMD AT STAGE OF RFQ/BIDDING:**

Interested parties to note that Bid Security is not required with the EOI and Bid Security will be required to be submitted only along with the Bid process (to happen subsequent to EOI and issue of Bid Document to valid EOI participants), via online transfer only for an amount of INR 50,00,000/- (Indian Rupees Fifty Lakhs). Bids not accompanied by an acceptable Bid Security shall be rejected by the Owner as being non-responsive.

Interested parties to note that EMD/Bid Security is not required with the EOI and it is required to be submitted with the Bid during RFQ/Bidding stage, once RFQ is released to the interested parties submitting valid Expression of Interest.

#### **6. BIDDING PROCESS:**

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal(SAP Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this Tender Notice.

Bidder to note that bidding for subject tender may be conducted through e-auction. Detailed bidding and auction process shall be detailed during RFQ/Bidding Stage.

The tendering/procurement activities for this Project are being managed from Tata Power's following Office address:

"The Tata Power Company Limited, Smart  
Center of Procurement Excellence,2nd  
Floor, Sahar Receiving Station,  
Near Hotel Leela, Sahar Airport Road,  
Andheri East, Mumbai-400059."

Pls note that, Bidders are currently required to submit EOI and relevant documents through Email addresses mentioned above only. No need to send physical mail/courier.