



**OWNER:  
MAITHON POWER LIMITED**

**PROJECT MANAGER:  
THE TATA POWER COMPANY LIMITED**

**TITLE OF WORK TO BE AWARDED:  
SERVICES FOR RAIL MODE LOGISTICS AND UNLOADING OF COAL FROM RAKES FOR  
MAITHON POWER LIMITED**

**ENQUIRY REFERENCE NO.:  
CC/FY23/AV/MPL Rail Logistics**

**NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR-**

**SERVICES FOR RAIL MODE LOGISTICS AND UNLOADING OF COAL FROM RAKES FOR  
MAITHON POWER LIMITED**

<b>Enquiry reference no.:</b> CC/FY23/AV/MPL Rail Logistics
<b>Title of Work:</b> Services For Rail Mode Logistics and unloading of Coal from rakes for Maithon Power Limited
<b>Type of Bidding:</b> E-tendering / Two-Part
<b>Guidelines for EOI submission:</b> EOI (Expression of Interest) shall be submitted strictly as per instructions given herein under Point no. 3 (a), (b), (c), (d) by sending Email EOI to Email IDs specified thereunder.  EOI submission mail must bear proper subject/title mentioning " <b>EOI for - Services For Rail Mode Logistics and unloading of Coal from rakes for Maithon Power Limited (Tender Ref: CC/FY23/AV/MPL Rail Logistics)</b> "  Website for Tender Notice details: <a href="https://www.tatapower.com/tender/tenderlist.aspx">https://www.tatapower.com/tender/tenderlist.aspx</a>

The Tata Power Company Limited ("Project Manager") invites Expression of Interest (EOI) from interested parties for the e-Tendering Process of following Work Package for Maithon Power Limited ("Owner"):

<b>Description</b>	<b>Tender Fee</b>	<b>EMD/ Bid Security</b>
<b>Services For Rail Mode Logistics and unloading of Coal from rakes for Maithon Power Limited</b>	2000/- (INR Two Thousand Only as Bank Transfer)- To be submitted along with EOI	INR. 10,00,000/- (INR. Ten Lakhs only in form of EMD BG/DD)- To be submitted at the stage of RFQ/ Bidding

## 1. INTRODUCTION:

Maithon Power Limited (MPL) is a 74:26 joint venture of TATA Power Company Limited and DVC (Damodar Valley Corporation). MPL operates 2x525 MW capacity, Indian coal based thermal power generation plant located in Maithon near the city of Dhanbad in the state of Jharkhand in India. MPL requires ~4.5 million metric tonnes (MMT) of coal annually for its 2x525 MW Thermal Power Station at Maithon, Dhanbad district, Jharkhand (hereinafter referred as "Plant"). This coal is being presently sourced from BCCL/ CCL/Any other subsidiary of CIL and transported through Rail, Rail-cum-Road and Road mode of logistics.

MPL has commissioned direct railway line up to plant with Engine-On-Load (EOL) operation system. With commissioning of direct rail mode logistics infrastructure up to plant, MPL is sourcing coal through direct rail mode. However, coal logistics under Road, R-C-R and Rail mode may operate simultaneously depending on the overall logistics cost and Landed Coal Cost for MPL. Incoming rakes can be unloaded into track hopper (approx. ~200 m long) and/or unloaded manually at wharf/platform. MPL has planned to source coal through Direct Rail Line from various collieries/mines up to MPL Plant through direct railway line within MPL Plant. The proposed tender work scope shall cover the various services for Direct Rail mode logistics of coal from various collieries/mines/sidings of CCL/BCCL/Any other CIL subsidiary coal company and unloading of coal from rakes at Plant. In view of above, Tata Power on behalf of MPL is hereby inviting Expression of Interest (EOI) from reputed and experienced parties for the work of **"Services for Rail Mode Logistics and unloading of Coal from rakes for Maithon Power Limited"**.

The tendering/procurement activities for this Project are going to be driven from Tata Power's following Office:

"Corporate Contracts Department,  
The Tata Power Company Limited,  
Smart Center of Procurement Excellence, 2<sup>nd</sup> Floor, Sahar Receiving Station, Near Hotel Leela,  
Sahar Airport Road, Andheri East, Mumbai-400059."

Coal quantity proposed under this contract shall be quantity acquired by MPL under various FSAs/ E-auctions/ Import substitution etc. Applicable scope of work for this tender shall be as detailed under point no 2 of this Tender Notice. Proposed contract period for this contract shall be 1 year from the date of commencement of contract. Coal quantity expected to be covered under this contract shall be approximately ~22 Lakhs MT. It may be noted that above is tentative estimated quantum of work and owner reserves right to vary (increase/decrease) quantity as per the Plant's operational requirement at any stage of tender/contract.

## 2. SCOPE OF WORK:

Scope of work under this proposed contract shall include the following-

- a) Services for Co-ordination/Liaisoning with Coal companies, Railways and other concerned authorities to ensure Quantity fulfillment as per Fuel Supply Agreement/Contract with respective Coal Companies
- b) Services for Co-ordination and Supervision of Loading Activities at Mine / Siding end Loading Point
- c) Services for Quality Supervision and co-ordination with Third-party sampling agency (CIMFR/QCI etc.) for sampling & analysis including activities for referee sample challenge

- d) Services for Co-ordination/Liaising for quantity and quality reconciliations
- e) Co-ordination with all Coal companies & Railways for sequential dispatch from loading end and placement of rakes at plant end as per requirement stipulated time to time by Plant to minimize demurrage
- f) Liaising/ Co-ordination with Railways / Coal Companies for allocation preferably through BOBR wagons/rakes in view of unloading facility constraints at plant (MPL may specify specific no of BOBR rakes as per unloading constraints/ requirements)
- g) Escorting of rakes from Loading Point till Plant
- h) Liaising/ Co-ordination and facilitation with Local administration/Local Police/Railway Police etc for security of rakes and to mitigate transit loss/shortage upto plant end
- i) Unloading of Coal from the incoming Rakes: Unloading of coal from rakes shall be planned in either of two modes depending on type of rake and/or plant operational constraints, with fulfilment of Safety norms as applicable. Modes of unloading BOBR Rakes shall be into Track hopper.
- j) Scheduling meeting with CIL/MoP/MoC/CEA on monthly basis to take up the coal sourcing challenges
- k) Any demurrage charged by Railways for whatsoever reasons shall be to the account of contractor.

Bidders to note that above is generic description of Scope of work and Detailed Scope of Work/ Technical Specifications, Terms & Conditions for subject Tender shall be specified & detailed in the Tender RFQ (Request for Quotation) Documents (at stage of Tender RFQ), which shall be issued to interested parties' submitting valid EOI and Tender Fee as prescribed in this Tender Notice.

### **3. TENDER FEE & TIMELINES:**

- a) Interested parties meeting the "Bidder Pre-Qualification Requirements" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter along with the Tender Fee Payment Details to the contact details mentioned below not later than deadline specified below. Request for Bid Document/EOI will not be entertained beyond this deadline.

#### **b) Expression of Interest letter to be submitted along with tender fee payment details should include the following details:**

- A covering letter duly stamped and signed by an authorized signatory clearly indicating the Tender Reference, your Expression of Interest to participate in the tendering process.
- Authorized person name, contact number (mobile No.) and e-mail id (mandatory) of the person to whom RFQ/ tender and all other communications to be addressed for this tender.
- Tender fee payment details / reference no (ensuring that tender fee is received by us within specified deadline)
- Attach the supporting documents substantiating your fulfillment of Bidder's Pre-Qualification Requirements (PQR), with the EOI. In case of supporting documents are not readily available, bidder to provide confirmation that they shall arrange to share PQR supporting documents later on as required by owner.

- Any other documents such as Company profile etc. may be attached.

**c) Interested bidders should submit the Expression of Interest (EOI) letter and tender fee payment details to below mentioned email addresses:**

- Mails shall be addressed to (To): [adityaverma@tatapower.com](mailto:adityaverma@tatapower.com)
- Must Mark a copy to (Cc): [schandolkar@tatapower.com](mailto:schandolkar@tatapower.com)

EOI/ requests without complete information and communication as above within deadline shall be liable to be rejected and will not be considered further.

**d) Tender Fee (non-refundable) shall be paid via online mode at the below mentioned bank details**

Table3

Details for payment of Tender Fee:	
Bank details for submitting Tender fees through bank transfer/NEFT:  (Tender fee will be non-refundable.)	Beneficiary Name: Maithon Power Limited. Bank Name: State Bank of India Branch Name: C.A.G. Mumbai 400 001 Account No.: 31828734113 IFSC Code: SBIN0009995
<b>Deadline for submission of EOI along with Tender Fee Payment:</b>	<b>9<sup>th</sup> September 2022, COB.</b>  <b>(As also mentioned in Tender Advertisement published in Newspaper)</b>

**e) EMD Fee shall be paid in form of Demand Draft or BG only at the below mentioned bank details**

Table4

Details for payment of EMD:	
Bank Details	Beneficiary Name: Maithon Power Limited. Bank Name: State Bank of India Branch Name: C.A.G. Mumbai 400 001 Account No.: 31828734113 IFSC Code: SBIN0009995
<b>Deadline for submission of EMD</b>	<b>To be paid during RFQ stage i.e. along with bid submission</b>

**f) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.**

#### **4. BIDDER PRE-QUALIFICATION REQUIREMENTS (PQR):**

Interested parties to note that Bidder shall be required to fulfill the following bidder pre-qualification requirement/ criteria in order to qualify for the subject work. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ and bidders not found meeting the pre -qualification requirements given below will be disqualified from the tender.

##### **4.1 TECHNICAL REQUIREMENTS:**

- a) Bidder must have experience of similar nature and must have executed minimum 1 contract of similar scope of work for Rail / Road-Cum-Rail Mode logistics during last 3 (three) years (i.e. 3 years from the month of RFQ issue date) for Power Plant consumers.
- b) Bidder must have experience of executing Rail / Road-Cum-Rail Mode logistics for total coal quantity not less than 12 Lakhs MT from either CCL or BCCL or cumulatively from BCCL & CCL (coal quantity criteria may be met under single work contract or multiple work contracts which may be for either coal company out of CCL/BCCL, which has been executed or under execution during last 3 years i.e. 3 years from the month of RFQ issue date).

Note for Technical Requirements:

- Specified experience shall be evaluated as on date of RFQ issue for subject tender i.e. 3 years from the month of RFQ issue date
- Valid experience documents shall be relevant contract copy/order copy/performance certificate from client as necessary for substantiating above experience credentials.
- Reference work contracts which are not completely executed as on date and are presently under execution, shall be considered valid, only if reference provided that it has successfully completed at least 1 year of execution as on date of RFQ issue for subject tender.
- As per operational requirement of the plant any of the vendor who is already in an agreement with Maithon Power Limited for coal Transportation under road mode shall not be eligible for the subjected tender.”

##### **4.2 FINANCIAL REQUIREMENTS:**

Bidder shall have adequate financial resources to execute the Contract concurrently with his other commitments and shall meet the following conditions.

- a) Bidder shall have during the last three financial years (FY 20, 21 & 22) an Average Annual Turn Over of not less than INR 60 crores
- b) Net Worth of the Bidder as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital.

Notes for Financial Requirements:

Net Worth means the sum total of the paid-up share capital and free reserves for private / public limited companies and the Surplus Capital employed by owners in a proprietorship / partnership companies. Free reserves means all reserves credited out of the profits and share premium account but do not include reserves credited out of the revaluation of assets, write back of depreciation provisions and amalgamation. Further, any debit balance of profit and loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from Reserves & Surplus. Other income shall not be considered for arriving at annual turnover.

Bidder will be required to submit copies of their profit and loss account and audited Balance sheet for the last three preceding financial years along with the Bid Document. In cases, where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

Additionally, Bidders will be required to submit certified true copies of purchase orders/contracts in support of the technical pre-qualification requirements.

#### **5. BID SECURITY/EMD AT STAGE OF RFQ/BIDDING:**

Interested parties to note that Bidder will be required to furnish a Bid Security only along with their Bid (subsequent to EOI and issue of Bid Document to valid EOI participants), in the format prescribed in Bid Document in the form of Bank Guarantee or Demand Draft for an amount as defined in the covering page of this notice document. Bids not accompanied by an acceptable Bid Security shall be rejected by the Owner as being non-responsive and returned to the bidder without being opened.

**Interested parties to note that EMD/Bid Security is not required with the EOI and it is required to be submitted with the Bid during RFQ/Bidding stage, once RFQ is released to the interested parties submitting valid Expression of Interest.**

#### **6. BIDDING PROCESS:**

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (SAP Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this Tender Notice.

Bidder to note that bidding for subject tender may be conducted through e-auction. Detailed bidding and auction process shall be detailed during RFQ/Bidding Stage.

The tendering/procurement activities for this Project are being managed from Tata Power's following Office address:

"The Tata Power Company Limited,  
Smart Center of Procurement Excellence,  
2nd Floor, Sahar Receiving Station,  
Near Hotel Leela, Sahar Airport Road,  
Andheri East, Mumbai-400059."

Pls note that, Bidders are currently required to submit EOI and relevant documents through Email addresses mentioned above only. No need to send physical mail/courier.