



**OWNER:  
MAITHON POWER LIMITED**

**PROJECT MANAGER:  
THE TATA POWER COMPANY LIMITED**

**TITLE OF WORK TO BE AWARDED:**

**TRANSPORTATION OF COAL VIA ROAD MODE FROM VARIOUS  
MINES TO MAITHON POWER LIMITED**

**ENQUIRY REFERENCE NO.:  
CC/FY24/AV/MPL Road Logistics/Jan'23**

**NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR-**

**TRANSPORTATION OF COAL VIA ROAD MODE FOR MAITHON  
POWER LIMITED**

<b>Enquiry reference no.:</b> CC/FY24/AV/MPL Road Logistics/Jan'23
<b>Title of Work:</b> Transportation of Coal via Road Mode from various mines to Maithon Power Limited (MPL)
<b>Type of Bidding:</b> E-tendering / Two-Part
<b>Guidelines for EOI submission:</b> EOI (Expression of Interest) shall be submitted strictly as per instructions given herein under Point no. 3 (a), (b), (c), (d) by sending Email EOI to Email IDs specified thereunder.  EOI submission mail must bear proper subject/title mentioning " <b>EOI for - Transportation of Coal via Road Mode from various mines to Maithon Power Limited (Tender Ref: CC/FY24/VK/MPL Road Logistics)</b> "  Website for Tender Notice details: <a href="https://www.tatapower.com/tender/tenderlist.aspx">https://www.tatapower.com/tender/tenderlist.aspx</a>

The Tata Power Company Limited ("Project Manager") invites Expression of Interest (EOI) from interested parties for the Two-Part e-Tendering Process of following Relevant Work Package:

<b>Description</b>	<b>Tentative Estimated Quantity</b>	<b>Tentative Contract period</b>	<b>Tender Fee</b>	<b>EMD/ Bid Security</b>
<b>Transportation of Coal via Road Mode for Maithon Power Limited</b>	20.00 Lakhs MT/Annum	1 Year	2000/- (INR Two Thousand Only as Bank Transfer)- To be submitted along with EOI	INR. 50,00,000/- (INR. Fifty Lakhs only in form of EMD BG/DD)- To be submitted at the stage of RFQ/Bidding

## 1. INTRODUCTION:

Maithon Power Limited (MPL) is a 74:26 joint venture of TATA Power Company Limited and DVC (Damodar Valley Corporation). MPL operates 2x525 MW capacity, Indian coal based thermal power generation plant located in Maithon near the city of Dhanbad in the state of Jharkhand in India. MPL requires ~4 to 4.5 million metric tonnes (MMT) of coal annually for its 2x525 MW Thermal Power Station at Maithon, Dhanbad district, Jharkhand (hereinafter referred as "Plant"). This coal is being presently sourced from BCCL/ CCL/Any other subsidiary of CIL and transported through Rail / Road & Rail-cum-Road (R-C-R) mode of logistics. Majorly coal transportation is being done via rail mode logistics. However, coal logistics under Road, R-C-R and Rail mode may operate simultaneously depending on the overall logistics cost and Landed Coal Cost for MPL.

In view of above, MPL plans to tie up new contract for the transportation of coal via Road Mode from various collieries/mines/sidings of CCL/BCCL/Any other subsidiary of CIL and/or other coal company upto Maithon Power Limited's Plant. Tata Power on behalf of MPL is conducting this tender and hereby inviting Expression of Interest (EOI) from reputed and experienced parties for the work of "**Transportation of Coal via Road Mode for Maithon Power Limited**".

The tendering/procurement activities for this Project are going to be driven from Tata Power's following Office:

"Corporate Contracts Department,  
The Tata Power Company Limited,  
Smart Center of Procurement Excellence, 2nd Floor, Sahar Receiving Station, Near Hotel  
Leela, Sahar Airport Road, Andheri East, Mumbai-400059."

Coal quantity proposed under this contract shall be quantity acquired by MPL under various FSAs/ E-auctions/ Import substitution etc. Applicable scope of work for this tender shall be as detailed under point no 2 of this Tender Notice. Proposed contract period for this contract shall be 1 year from the date of commencement of contract. Estimated Coal quantity expected to be covered under this contract shall be to the tune of ~20.00 Lakhs MT/Annum. It may be noted that above is tentative estimated quantum of work and owner reserves right to vary (increase/decrease) quantity at any stage of tender/contract as per the Plant's operational requirements and other requirements.

## 2. SCOPE OF WORK:

Scope of work under this proposed contract shall include the following-

Scope of Work for this proposed contract shall include (but not limiting to) co-ordination with coal companies for allocation from desired mines of BCCL/CCL or any other CIL subsidiary and/or other coal company, lifting of coal from mines, transportation upto Maithon Thermal Power Station through road mode, delivery & unloading at MPL designated unloading point at Site as per MPL prescribed guidelines. Contractor scope shall also include the activities to supervise and ensure that good quality coal is loaded at the mine end sidings and other allied works as per detailed scope of works of this Tender. The contract shall be tied up tentatively for 1 year from the date of award (LOA/PO) for the above scope of work for estimated annual coal quantity to the tune of 20.00 Lakhs Metric Tonnes (MT)/ Annum.

Above work contract may be awarded on basis of various groups of Slabs of Lead distance (Chargeable distance) between Mine end to Plant end (estimated distance slabs shall be four). Indicative distance slab are as follows.

<b>Distance Slab No.</b>	<b>Chargeable Distance Slabs</b>	<b>Estimated Quantity</b>
Nos	In KMs	Lakh MT
1	Up to 50	2.40
2	>50 to <=80	12.60
3	>80 to <=160	2.40
4	>160	2.60
<b>Total</b>		<b>20.00</b>

Exact details of the proposed Lead distance slabs and estimated tentative quantities of respective distance slabs shall be specified in detailed Tender RFQ (Request For Quotation) document at a later stage. Owner shall reserve the right to award entire contract quantity to single contractor or split the contract quantity among multiple contractors.

Bidders to note that above is generic description of Scope of work and Detailed Scope of Work/ Technical Specifications, Terms & Conditions including quantities/ tenure for subject Tender shall be specified & finalized during the Tender RFQ (Request For Quotation) stage, which shall be issued to interested parties submitting valid EOI and Tender Fee as prescribed in this Tender Notice.

### **3. TENDER FEE & TIMELINES:**

a) Interested parties meeting the "Bidder Pre-Qualification Requirements" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter along with the Tender Fee Payment Details to the contact details mentioned below not later than deadline specified below. Request for Bid Document/EOI will be not be entertained beyond this deadline.

#### **b) Expression of Interest letter to be submitted along with tender fee payment details should include the following details:**

- A covering letter duly stamped and signed by an authorized signatory clearly indicating the Tender Reference, your Expression of Interest to participate in the tendering process.
- Authorized person name, contact number and e-mail id (mandatory) of the person to whom RFQ/ tender and all other communications to be addressed for this tender.
- Tender fee payment details / reference no (ensuring that tender fee is received by us within specified deadline)
- Attach the supporting documents substantiating your fulfillment of Bidder's Pre-Qualification Requirements (PQR), with the EOI. In case of supporting documents are not readily available, bidder to provide confirmation that they shall arrange to share PQR supporting documents later on as required by owner.

#### **c) Interested bidders should submit the Expression of Interest (EOI) letter and tender fee payment details to below mentioned email addresses:**

- Mails shall be addressed to (To) following officers mail addresses:

[adityaverma@tatapower.com](mailto:adityaverma@tatapower.com) and

[schandolkar@tatapower.com](mailto:schandolkar@tatapower.com)

EOI/ requests without complete information and communication as above within deadline shall be liable to be rejected and will not be considered further.

**d) Tender Fee (non-refundable) shall be paid via online mode at the below mentioned bank details**

Table3

Details for payment of Tender Fee:	
Bank details for submitting Tender fees through bank transfer/NEFT:  (Tender fee will be non-refundable.)	Beneficiary Name: Maithon Power Limited. Bank Name: State Bank of India Branch Name: C.A.G. Mumbai 400 001 Account No.: 31828734113 IFSC Code: SBIN0009995
<b>Deadline for submission of EOI along with Tender Fee Payment:</b>	<b>9<sup>th</sup> Feb'23, COB.</b>  <b>(As also mentioned in Tender Advertisement published in Newspaper)</b>

**e) EMD Fee shall be paid in form of Demand Draft only at the below mentioned bank details**

Table4

Details for payment of EMD:	
Bank Details	Beneficiary Name: Maithon Power Limited. Bank Name: State Bank of India Branch Name: C.A.G. Mumbai 400 001 Account No.: 31828734113 IFSC Code: SBIN0009995
<b>Deadline for submission of EMD</b>	<b>To be paid during RFQ stage i.e. along with bid submission</b>

- f) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

#### **4. BIDDER PRE-QUALIFICATION REQUIREMENTS (PQR):**

Interested parties to note that Bidder shall be required to fulfill the following bidder pre-qualification requirement/ criteria in order to qualify for the subject work tender. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ and bidders not found meeting the pre -qualification requirements given below will be disqualified from the tender.

#### **4.1 TECHNICAL REQUIREMENTS:**

- a) Bidder must have experience of similar nature and must have executed minimum 1 contract experience of similar scope of work for Road Mode/ Road-Cum-Rail Mode logistics during last 3 (three) years for Power Plant consumers.
- b) Bidder must have experience of working at BCCL/CCL Mine/s or BCCL/CCL Mine Sidings for coal logistics under Road Mode/ Road-Cum-Rail mode transportation contract/s (individually or cumulative) for total coal quantity of at least 12 Lakhs MT executed for Power plant consumers during last three years. However, Bidder having experience of coal transportation contract/s for Maithon Power Plant for minimum total quantity of 6 Lakh MT during the preceding three (3) years may be considered qualified for tendering.

#### **Note**

1. Technical Requirements Specified experience shall be evaluated as on Last date of submission of EOI for subject tender. Bidder shall submit the relevant contract copy/order copy/performance certificate from client as necessary for substantiating above experience credentials.
2. Bidding company shall fulfill the Technical & Financial Qualifying requirements on the own credentials of bidding entity. Joint Venture Company shall be considered provided that the JV Company fulfills Qualifying requirements on behalf of pre-existing JV Company which is at least 3 years old as on date of tendering.
3. MPL / Tata Power reserve the right to disqualify any of bidder based on due diligence
4. As per operational requirement of the plant any of the vendor who is already in an agreement with Maithon Power Limited for coal Transportation under Rail or RCR mode shall not be eligible for the subjected tender.”

#### **4.2 FINANCIAL REQUIREMENTS:**

Bidder shall have adequate financial resources to execute the Contract concurrently with his other commitments and shall meet the following conditions.

- a) Bidder shall have during the last three financial years an Average Annual Turn Over of not less than INR. 40 Crores. However, for the Bidder having experience of coal transportation contract/s for Maithon Power Plant for minimum total quantity of 6 Lakh MT during the preceding three (3) years, Average Annual Turn Over during the last three financial years shall not be less than INR. 14 Crores.
- b) Net Worth of the Bidder as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital.

#### Notes for Financial Requirements:

1. Net Worth means the sum total of the paid-up share capital and free reserves for private / public limited companies and the Surplus Capital employed by owners in a proprietorship / partnership companies. Free reserves means all reserves credited out of the profits and share premium account but do not include reserves credited out of the revaluation of assets, write back of depreciation provisions and amalgamation. Further, any debit balance of profit and loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from Reserves & Surplus. Other income shall not be considered for arriving at annual turnover.
2. Bidder will be required to submit copies of their profit and loss account and audited Balance sheet for the last three preceding financial years along with the Bid Document. In cases, where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

#### **5. BID SECURITY/EMD AT STAGE OF RFQ/BIDDING:**

Interested parties to note that Bidder will be required to furnish a Bid Security along with their Bid, in the format prescribed in Bid Document in the form of Demand Draft for an amount as defined in the covering page of this notice document. Bids not accompanied by an acceptable Bid Security shall be rejected by the Owner as being non-responsive and returned to the bidder without being opened.

**Interested parties to note that EMD/Bid Security is not required with the EOI and it is required to be submitted with the Bid during RFQ/Bidding stage, once RFQ is released to the interested parties submitting valid Expression of Interest.**

#### **6. BIDDING PROCESS:**

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (SAP Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this Tender Notice.

Bidder to note that bidding for subject tender may be conducted through e-auction. Detailed bidding and auction process shall be detailed during RFQ/Bidding Stage.

The tendering/procurement activities for this Project are being managed from Tata Power's following Office address:

"The Tata Power Company Limited,  
Smart Center of Procurement Excellence,  
2nd Floor, Sahar Receiving Station,  
Near Hotel Leela, Sahar Airport Road,  
Andheri East, Mumbai-400059."

Pls note that, Bidders are currently required to submit EOI and relevant documents through Email addresses mentioned above only. No need to send physical mail/courier.