



**OWNER:  
THE TATA POWER COMPANY LIMITED**

**PROJECT MANAGER:  
THE TATA POWER COMPANY LIMITED**

**TITLE OF WORK TO BE AWARDED:  
SALE OF FLY ASH FROM TROMBAY THERMAL POWER STATION, MUMBAI.**

**ENQUIRY REFERENCE NO.:  
TROMBAY FLY ASH/CC/VK03**

## NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR-

### SALE OF FLY ASH FROM TROMBAY THERMAL POWER STATION, MUMBAI

<b>Enquiry reference no.:</b> TROMBAY FLY ASH/CC/VK03
<b>Title of Work:</b> Sale of Fly Ash from Trombay Thermal Power Station, Mumbai.
<b>Type of Bidding:</b> E-tendering / Single Part
<b>Contact Details:</b> All communication including EOI submission shall be addressed to following officer/s:  Mr. Vaibhav Korgaonkar Lead Engineer - Corporate Contracts Email: <a href="mailto:vaibhav.korgaonkar@tatapower.com">vaibhav.korgaonkar@tatapower.com</a> Tel: 022-6717 3188 Extn: 3247 Direct: 022 6717 3247  Copy of all communications must be marked to (as CC) : Mr. P Ramrayka Head - Domestic Coal Procurement & Services Email: <a href="mailto:p.ramrayka@tatapower.com">p.ramrayka@tatapower.com</a> Ph: 022-6717 3188 Extn: 3208 Direct: 022 6717 3208  Website: <a href="https://www.tatapower.com/tender/tenderlist.aspx">https://www.tatapower.com/tender/tenderlist.aspx</a>

The Tata Power Company Limited invites Expression of Interest (EOI) from interested parties for the e-Tendering Process of following Relevant Work Package:

Table1

Plant Details	Estimated Quantity	Tender Fee	Bid Security
Trombay Thermal Power Station, Mahul Road, Chembur, Mumbai -400074, Maharashtra.	Approx 50,000 MT/ Annum +/- 20%  (150 MT/day +/- 20%)	INR 2000/- (INR Two Thousand Only)  (To be submitted alongwith EOI)	INR 10/- per MT of ash quantity being bid (minimum bid quantity allowed shall not less than 12,000 MT/ Annum) (To be submitted either as Demand Draft or Bank Guarantee at the BID stage and not with EOI)

## 1. INTRODUCTION:

In order to promote utilization of Fly Ash as resource material and to tie- up offtake of Fly Ash from their coal based thermal power plant/s on long term basis, Tata Power Company limited is hereby inviting Expression of Interest (EOI) from interested and eligible parties for "Sale of Fly Ash from Trombay Thermal Power Station, Mumbai".

Trombay Thermal Power Station presently operates coal based thermal power generation units of 1 x 500 MW and 1x 250 MW capacity operating on Imported coal, located at Trombay, Mahul Road, Chembur, Mumbai in state of Maharashtra in India.

The tendering/procurement activities for this Project are being managed from Tata Power's following Office:

Centre for Technology Excellence (CENTEC),  
Corporate Contracts,  
The Tata Power Company Limited  
4<sup>th</sup> Floor, Technopolis Knowledge Park,  
Mahakali Caves Road, Andheri East, MUMBAI – 400 093  
Maharashtra, INDIA

Note bidders who have submitted valid EOI alongwith tender fee within the deadline as per advertisement published in Sep'19 (published on 28<sup>th</sup> Sep'19 in Financial Express-English Edition and on 29<sup>th</sup> Sep'19 in Navshakti-Marathi Edition) for the same tender, need not resubmit the EOI again as their earlier submitted EOI will still be considered for this tender.

## 2. SCOPE OF WORK:

The details of the estimated fly ash quantity available for sale under proposed contract period is as under:

Table2

Power Station/ Location	Owner of Plant	Quantity Available	Fly Ash Delivery	Period of Supply
Trombay Thermal Power Station, Mahul Road, Chembur, Mumbai - 400074, Maharashtra.	Tata Power Company Limited	50,000 MT/ Annum +/- 20%  (150 MT/day +/- 20%)	On "as available basis"	01 (One) Year

The brief Scope of Work under this tender shall be to take delivery of dry fly ash from the designated delivery point of (Ash Silo chute) of the respective Power Station/s on "as is where is" basis through their own/self-arranged closed bulkers. The quantity indicated shall be lifted in uniformly distributed manner over the contract period of 1 year with Minimum Monthly quantity commitment equal to Annual quantity commitment divided by 12.

The scope of bidder/ buyer shall include purchase, payment of advance as agreed, collection of dry fly ash in closed bulkers including loading & allied activities at plant, entire logistics arrangement, transportation and other associated work for the contracted/allocated quantity of Fly Ash from the designated power station/s on consistent and continuous basis at discovered contract price during the stipulated contract period.

Detailed Scope of Work for this Contract shall be provided in the Tender/RFQ document to all bidders submitting the valid EOI with due tender fees.

**3. TENDER FEE & EOI SUBMISSION GUIDELINES AND TIMELINES:**

a) Interested parties meeting the "Bidder pre-qualification criteria" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter along with the Tender Fee Payment Details to the contact details mentioned below not later than deadline specified below. Request for Bid Document/EOI will be not be entertained beyond this deadline.

**b) Interested bidders should submit the Expression of Interest (EOI) letter and tender fee payment details to below mentioned email addresses:**

- Mails shall be addressed to (To): [vaibhav.korgaonkar@tatapower.com](mailto:vaibhav.korgaonkar@tatapower.com)
- Must Mark a copy to (Cc): [p.ramrayka@tatapower.com](mailto:p.ramrayka@tatapower.com)

EOI/ requests without complete information and communication as above within deadline shall be liable to be rejected and will not be considered further.

c) Tender Fee, as indicated in the Table1 above may be paid through **NEFT** as per details for payment of Tender Fee given in Table3 below:

Table3

Details for payment of Tender Fee:	
Bank details for submitting Tender fees through bank transfer/NEFT:	Beneficiary Name: The Tata Power Company Limited Bank Name: ICICI Bank A/c no: 000451000293 IFS Code: ICIC0000393. Branch Name & Address: ICICI Bank, 163 HT Marg, Backbay Reclamation, Churchgate, Mumbai 400 020
Deadline for tender fee payment and submission of EOI:	<b>12<sup>th</sup> Nov 2019, COB.</b>

**d) Expression of Interest letter to be submitted alongwith tender fee payment details should include the following details:**

- A covering letter duly stamped and signed by an authorized signatory clearly indicating the Tender Reference number, your EOI to participate in the tendering process.

- Tender fee payment details / reference no (ensure that tender fee is received by us within specified deadline)
  - Bidder to indicate authorized person name, contact number and e-mail id (mandatory) of the person to whom RFQ/ tender and all other communications to be addressed for this tender.
- e) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

#### **4. BIDDER PRE-QUALIFICATION CRITERIA:**

Interested parties to note that Bidder shall be required to fulfill the following bidder pre-qualification criteria in order to qualify for the subject work. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ.

##### **4.1 TECHNICAL REQUIREMENT:**

- a) Bidders should themselves be end user agency of fly ash as per MOE&F Notification and have MPCB approved ash utilization facility OR have established tie up with such end-user. Undertaking will have to be submitted in this regard by Bidder/Buyer. Bidder shall submit the consent to operate for the proposed fly ash utilization facility.
- b) Bidder should have experience of utilizing at least 20,000 MT of fly ash during last two years. Bidder shall submit the credentials of experience of off-taking/ utilization of 20,000 MT fly ash in the last two years.

##### **4.2 FINANCIAL REQUIREMENT:**

- a) Bidder shall have during the last three financial years an Average Annual Turn Over of not less than INR 2 Crores or its equivalent in any other currency.
- b) Bidder will be required to submit copies of their profit and loss account and audited Balance sheet for the last three preceding financial years along with the Bid Document. In cases, where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

##### **4.3 NOTES FOR TECHNICAL AND FINANCIAL REQUIREMENTS:**

Bidder shall be an independent company, a proprietorship firm, a partnership firm or Joint venture Company registered under Companies Act having unique CIN (Corporate Identity Number) issued prior to issue of EOI.

Certified copy of Income TAX, GST & other taxes, duties and EPF registration issued by competent authority should be submitted by bidder.

Bidding entity shall meet the pre-qualification criteria on standalone basis including wholly owned subsidiaries if any. Subsidiary companies can bid provided they meet the qualification on standalone basis without relying on the credentials of the parent company. In case the parent company credentials are required to meet the qualification requirement, bidder must bid under the aegis of parent company only.

Net Worth means the sum total of the paid-up share capital and free reserves for private / public limited companies and the Surplus Capital employed by owners in a proprietorship / partnership companies. Free reserves means all reserves credited out of the profits and share premium account but do not include reserves credited out of the revaluation of assets, write back of depreciation provisions and amalgamation. Further, any debit balance of profit and loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from Reserves & Surplus. Other income shall not be considered for arriving at annual turnover.

## **5. BID SECURITY:**

Interested parties to note that Bidder is required to furnish a Bid Security along with their Bid during bidding stage once the RFQ/tender document is issued to bidder/s submitting valid EOI. Bid security may be submitted in form of Bank guarantee in the format prescribed in Bid Document or as Demand Draft/Banker's cheque for an amount as defined in the covering page of this notice document (Table-1). Bids not accompanied by an acceptable Bid Security shall be rejected by the Owner as being non-responsive and returned to the bidder without being opened.

**Note: Interested parties to note that Bid Security is not required with the EOI and it is required to be submitted with the Bid during Bid Submission stage, once RFQ is released to the interested parties submitting valid Expression of Interest.**

## **6. BIDDING PROCESS:**

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

Bidder to note that bidding for Sale of Fly Ash as per above tender shall be conducted based on the Minimum Quantity Commitment and price per MT of fly ash quoted by bidder/s. Detailed bidding and auction process (as applicable) shall be detailed in the RFQ document.