



**OWNER:  
MAITHON POWER LIMITED**

**PROJECT MANAGER:  
THE TATA POWER COMPANY LIMITED**

**TITLE OF WORK TO BE AWARDED:  
SALE OF FLY ASH FROM MAITHON POWER LIMITED THROUGH BULKERS**

**ENQUIRY REFERENCE NO.:  
CC/FY22/VK/MPL Fly Ash Sale**

**NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR-**  
**SALE OF FLY ASH FROM MAITHON POWER LIMITED BY BULKERS**

<b>Tender reference no.:</b> CC/FY22/VK/MPL Fly Ash Sale
<b>Title of Work:</b> Sale of Fly Ash from Maithon Power Ltd. through Bulklers
<b>Type of Bidding:</b> E-tendering / Two Part
<p><b>Contact Details:</b> All communication including EOI submission shall be addressed to following officer/s:</p> <p>Mr. Vaibhav Korgaonkar  Lead Engineer - Corporate Contracts  Email: <a href="mailto:vaibhav.korgaonkar@tatapower.com">vaibhav.korgaonkar@tatapower.com</a></p> <p>Copy of all communications must be marked to (as CC) :  Mr. James Fernandes  Group Head - Fuel and Logistics, Corporate Contracts  Email: <a href="mailto:fernandesj@tatapower.com">fernandesj@tatapower.com</a></p> <p>Website: <a href="https://www.tatapower.com/tender/tenderlist.aspx">https://www.tatapower.com/tender/tenderlist.aspx</a></p>

The Tata Power Company Limited invites Expression of Interest (EOI) from interested parties for the e-Tendering Process of following Relevant Work Package:

Table1

Plant Details	Estimated Quantity	Tender Fee	Bid Security
2x525 MW Maithon Thermal Power Station of Maithon Power Limited (MPL) at Maithon, Dist-Dhanbad, Jharkhand.	Approx 2,80,000 MT/ Annum +/- 10%	INR 1000/- (INR One Thousand Only)  (To be submitted thru Bank Transfer along with Expression of Interest- EOI)	INR Rs 1 Lakh in form of Bank Guarantee or DD.  (To be submitted alongwith Bid at stage of bidding post RFQ issued by MPL/Tata Power)

## 1. INTRODUCTION:

Maithon Power Limited (MPL) is a 74:26 joint venture of TATA POWER and DVC (Damodar Valley Corporation). MPL operates 2x525 MW capacity, Indian coal based thermal power generation plant located in Maithon near the city of Dhanbad in the state of Jharkhand in India.

In order to promote utilization of Fly Ash as resource material and to tie- up offtake of Fly Ash from their coal based thermal power plant/s on long term basis, Tata Power Company limited is hereby inviting Expression of Interest (EOI) from interested and eligible parties for "Sale of Fly Ash from Maithon Power Ltd. through Bulklers".

The tendering/procurement activities for this Project are being managed from Tata Power's following Office:

Smart Center of Procurement Excellence (SCOPE),  
Corporate Contracts,  
The Tata Power Company Limited,  
2<sup>nd</sup> Floor, Sahar Receiving Station, Near Hotel Leela,  
Sahar Airport Road, Andheri East, Mumbai – 400 059.  
Maharashtra, India.

## 2. SCOPE OF WORK:

The details of the estimated fly ash quantity available for sale under proposed contract period is as under:

Table2

Power Station/ Location	Owner of Plant	Quantity Available	Fly Ash Delivery	Period of Contract
2x525 MW Maithon Thermal Power Station of Maithon Power Limited (MPL) at Maithon, Dist- Dhanbad, Jharkhand.	Maithon Power Limited (MPL)  (Project Manager: Corporate Contracts Dept, Tata Power Co Ltd)	Approx 2,80,000 MT/ Annum +/- 10%	On "as is where is", "as available" & "No-Complaint" basis	01 (One) Year

The brief Scope of Work under this tender shall be to take delivery of dry fly ash from the designated delivery point of (Ash Silo chute) through Bulklers of the respective Power Station/s on "as is where is" "as available" & "No-Complaint" basis" through their own/self-arranged closed bulklers. The quantity indicated shall be lifted in uniformly distributed manner over the contract period of 1 year with Minimum Monthly quantity commitment equal to Annual quantity commitment divided by 12. Actual quantity/ schedule of quantity shall be decided during finalisation of contract.

The scope of bidder/ buyer shall include purchase of fly ash as may be agreed, payment terms as advance payment / payment against necessary payment security (as per detailed tender term) , collection of dry fly ash in closed bulkers including loading & allied activities at plant, entire logistics arrangement, transportation and other associated work for the lifting and end utilisation of contracted/allocated quantity of Fly Ash from the designated power station/s on consistent and continuous basis at discovered contract price during the stipulated contract period.

Detailed Scope of Work for and Terms & conditions for this Tender/ Contract shall be provided in the Tender/RFQ document to all bidders submitting the valid EOI with due tender fees.

### 3. TENDER FEE & EOI SUBMISSION GUIDELINES AND TIMELINES:

- a) Interested parties meeting the "Bidder pre-qualification criteria" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter along with the Tender Fee Payment Details to the contact details mentioned below not later than deadline specified below. Request for Bid Document/EOI will be not be entertained beyond this deadline.
- b) Tender Fee, as indicated in the Table1 above may be paid through **NEFT** as per details for payment of Tender Fee given in Table3 below:

Table3

Details for payment of Tender Fee:	
Bank details for submitting Tender fees through bank transfer/NEFT:	Beneficiary Name: Maithon Power Limited. Bank Name: State Bank of India Branch Name: C.A.G. Mumbai 400 001 Account No.: 30339261342 IFSC Code : SBIN0009995
Deadline for tender fee payment and submission of EOI:	<b>12<sup>th</sup> July,2021</b>

### c) Interested bidders should submit the Expression of Interest (EOI) letter and tender fee payment details to below mentioned email addresses:

- Mails shall be addressed to (To): [vaibhav.korgaonkar@tatapower.com](mailto:vaibhav.korgaonkar@tatapower.com)
- Must Mark a copy to (Cc): [fernandesj@tatapower.com](mailto:fernandesj@tatapower.com)
- **Must mark a copy also to (CC): [koushik@tatapower.com](mailto:koushik@tatapower.com)**

EOI/ requests without complete information and communication as above within deadline shall be liable to be rejected and will not be considered further.

**d) Expression of Interest letter to be submitted along with tender fee payment details should include the following details:**

- Company Name and Address
- Authorized Contact person name, contact number and e-mail id (mandatory) for bidding purpose and for all other communications to be addressed for this tender.
- Tender fee payment details / reference no (ensuring that tender fee is received by us within specified deadline)
- Attach the supporting documents substantiating your fulfillment of Bidder's Pre-Qualification Requirements (PQR), with the EOI. In case of supporting documents are not readily available, bidder to provide confirmation that they shall arrange to share PQR supporting documents later on as required by owner.

e) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

**4. BIDDER PRE-QUALIFICATION CRITERIA:**

Interested parties to note that Bidder shall be required to fulfill the following bidder pre-qualification criteria in order to qualify for the subject work. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ.

**4.1 TECHNICAL REQUIREMENT:**

Bidders should themselves be end user agency of fly ash (e.g. cement manufacturing company) OR Traders who are having experience of ash transportation by bulker for the end use of cement/brick/other construction material manufacturing or export to other states/countries in last two years.

**4.2 FINANCIAL REQUIREMENT:**

Bidder should share copies of their profit and loss account and audited Balance sheet for the last three preceding financial years along with the Bid Document. In cases, where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

#### **4.3 NOTES FOR TECHNICAL AND FINANCIAL REQUIREMENTS:**

Bidder should be an independent company, a proprietorship firm, a partnership firm or a combination of above in form of Joint venture Company or Consortium, registered as per Companies Act. Bidder to share details of the bidding entity.

Bidder should share Certified copy of Income TAX, PAN, GST/ Other Taxes Duties Certificate and EPF registration (or undertaking in case not applicable) issued by competent authority.

#### **5. BID SECURITY:**

Interested parties to note that Bidder is required to furnish a Bid Security along with their Bid during bidding stage once the RFQ/tender document is issued to bidder/s submitting valid EOI. Bid security may be submitted in form of Bank guarantee in the format prescribed in Bid Document or as Demand Draft/Banker's cheque for an amount as defined in the covering page of this notice document (Table-1). Bids not accompanied by an acceptable Bid Security shall be rejected by the Owner as being non-responsive and returned to the bidder without being opened.

**Note: Interested parties to note that Bid Security is not required with the EOI and it is required to be submitted with the Bid during Bid Submission stage, once RFQ is released to the interested parties submitting valid Expression of Interest.**

#### **6. BIDDING PROCESS:**

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

Bidder to note that bidding for Sale of Fly Ash as per above tender shall be conducted based on the purchase price per MT of fly ash quoted by bidder/s. Quantity Requirement/ Minimum Quantity Commitment indicated by bidders shall also be taken into consideration. Owner shall reserve the right to decide the bid evaluation criteria for deciding the optimum price of sale of fly ash (per MT basis) and quantity of fly ash (MT on Daily/Monthly/Annual basis) to be contracted thereunder. Bidder to note that bidding for subject tender may be conducted through e-auction. Detailed bidding process (as applicable) shall be detailed in the Tender/RFQ document.