The Tata Power Company Limited Invites Tender through E-Tender Two-Part Bidding Process from interested bidders for the following package:

A. Summary of the tendered package:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Description</th>
<th>Tender Reference no.</th>
<th>Bid Guarantee Fee / EMD (Rs.)</th>
<th>Tender Fee (Rs.)</th>
<th>Last Date and Time for payment of Tender Participation fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Automatic Meter Reading (AMR) Infrastructure solution for existing meters at Tata Power Mumbai License Area</td>
<td>CC21ADO008</td>
<td>10,00,000/-</td>
<td>2,000 /-</td>
<td>30th June 2020 Tuesday 1500 Hrs.</td>
</tr>
</tbody>
</table>

For the following package please send mail to Mr. Amey Oak (amey.oak@tatapower.com) with copy to Mr. Milan Patel (mrpatel@tatapower.com).

For additional technical details of the above-mentioned package please refer section C.

B. Procedure to Participate in Tender.

Following steps to be done before “Last date and time for Payment of Tender Participation Fee” as mentioned above:

1. Non-Refundable Tender Fee, as indicated in table above, to be submitted in the form of Direct deposit in the following bank account and submit the receipt along with a covering letter clearly indicating the Tender Reference number –

   Beneficiary Name – The Tata Power Co. Ltd.
   Bank Name – HDFC Bank Ltd.
   Branch Name – Fort Branch, Mumbai
   Address – Maneckji Wadia Building, Nanik Motwani Marg, Fort, Mumbai 400023.
   Branch Code – 60
   Bank & Branch Code – 400240015
   Account No – 00600110000763
   Account type – CC
   IFSC Code – HDFC0000060

2. Eligible and Interested Bidders to submit duly signed and stamped letter on Bidder’s letterhead indicating

   a. Tender Enquiry number
   b. Name of authorized person
   c. Contact number
   d. e-mail id
   e. Details of submission of Tender Participation Fee

E-mail with necessary attachment of 1 and 2 above to be send to amey.oak@tatapower.com with copy to mrpatel@tatapower.com before “Last date and time for Payment of Tender Participation Fee”
Interested bidders to submit Tender Participation Fee and Authorization Letter before Last date and time as indicated above after which link from Tata Power E-Tender system (Ariba) will be shared for further communication and bid submission.

Please note all future correspondence regarding the tender, bid submission, bid submission date extension, Pre-bid query etc will happen only through Tata Power E-Tender system (Ariba). User manual to guide the bidders to submit the bid through e-Tender system (Ariba) is also enclosed.

No e-mail or verbal correspondence will be responded. All communication will be done strictly with the bidder who have done the above step to participate in the Tender.

Also it may be strictly noted that once date of “Last date and time for Payment of Tender Participation Fee” is lapsed no Bidder will be sent link from Tata Power E-Tender System (Ariba). Without this link vendor will not be able to participate in the tender. Any last moment request to participate in tender will not be entertained.

Any payment of Tender Participation Fee / EMD by Bidder who have not done the pre-requisite will not be refunded.

Also all future corrigendum’s to the said tender will be informed on Tender section on website https://www.tatapower.com only.

C. Addition technical details: (Please refer the following pages for details)

1) Package Description:
The objective of this Request For Proposal (RFP) is to establish a project to implement Automatic Meter Reading (AMR) Solution for 1 Lac existing meters installed at Tata Power Mumbai license area. In this project, the bidder will fund, build, operate and manage the Automatic Meter Reading System implementation in the project area. No CAPEX will be invested by Tata Power Distribution under this project. Bidders shall recover the Capital and O&M cost as AMR System Facility Management Charge (FMS) on per Meter per month basis for entire project period (3/5 Years).

2) Pre-Qualification Requirement:
2.1) Qualification of Bidder will be based on meeting the minimum eligibility criteria specified below regarding the Bidder’s Technical Experience and Financial requirement as demonstrated by the Bidder’s responses in the corresponding Bid Schedules.

2.2) Bidder along with its Sub-Contractor(s) must meet the following minimum eligibility requirements individually, as a Sole Bidder or as any Sub-Contractor(s) of Sole Bidder /, except where specifically mentioned.

2.3) In case of appointment of any Sub-contractor(s) by the Bidder, the Bidder must ensure that the appointed Sub-contractor(s) is/ are bidding in not more than two separate bids in response to this RFP.

2.4) LIVE DEMONSTRATION: To technically qualify the bidder should successfully complete PoC for 50 nodes each at two different site location showcasing end-end solution as per RFP.

2.5) In case the bidder participates along with sub-contractor, and experience/credentials of the same sub-contractor are used to meet Pre-Qualification Requirement, then bidder along with sub-contractor shall submit Deed of Joint Undertaking. For such a case in addition to the EMD Bank Guarantee submitted by bidder, sub-contractor shall also submit an EMD Bank Guarantee for 50% value of EMD Bank Guarantee submitted by the bidder.
<table>
<thead>
<tr>
<th>S.No.</th>
<th>Description</th>
<th>Qualifying Criteria</th>
<th>Evaluation Documents Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Company Registration</td>
<td>The bidder shall be a private/public Company registered under Companies Act 1956</td>
<td>Certificate of Incorporation and Registration needs to be submitted along with the bid</td>
</tr>
</tbody>
</table>
| 2     | Implementation Experience            | The Bidder/Subcontractor must have successfully executed & implemented AMR projects, meeting any of the below criteria, in an Indian/ Global Power Distribution Utility in the last 7 years (i.e. FY 2012-13 to till the date of publication of this tender).<br>a. Successfully executed 01 AMR project covering implementation of minimum 30,000 nos. of Modem with required hardware, software and other associated accessories and project i.e. MDAS should have been operational for at least 01 year in last 05 years.  
OR  
b. Successfully executed 02 AMR project covering implementation of minimum 15,000 nos. of Modems in each project with required hardware, software and other associated accessories i.e. MDAS and 01 project should have been operational for at least 01 year in last 05 years. | List of clients and individual Client’s PO / WO / LOI / LOA / Contract/Certification on client letterhead/Performance certificate and contact details of clients as proof provided for the last 7 years needs to be submitted |
| 3     | Quality Certification                | The Bidder/ Sub-contractor should be an ISO 9001 certified. Bidder/ Sub-contractor should have CMMI Level 3 (minimum) certification. Bidder/ Sub-contractor should have ISO 14001 and ISO 27001 certifications | A valid ISO/CMMI certificate on or before the date of publication of the tender                   |
| 4     | Workforce Capability                 | The Bidder/Sub Contractor should have at least 15 personnel on its rolls with a minimum AMR implementation experience of 2 years (either in his/her | Signed resume of employees need to be submitted. Authorized                                      |
B. QR - Financial Criteria [This requirement shall be met solely by the bidder]

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</table>
| 1     | Financial Requirement  | a) Bidder shall have positive net worth for each of the last three financial years (FY 18, FY 19 and FY 20).  
[Net worth means sum total of the paid up capital and free reserves (excluding reserves created out of revaluation) reduced by aggregate value of accumulated losses (including debit balance in profit and loss account for current year) and intangible assets.].  

b) Minimum Average Annual Turnover for each of the last three financial years (FY 18, FY 19 and FY 20) should not be less than Rs 25 Crores.  

[MAAT means annual total income as incorporated in the profit & loss account except non-recurring income e.g. sale of fixed assets.]  |
|                                                | Audited Annual financial statements, Balance Sheet and P&L Account for the respective financial years as per the format prescribed in Form 13.                                                                                                          |                                |

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own or other organization). The roles & responsibilities of the personnel should include development and/or customization of AMR System. signatory of bidder to also sign