



**OWNER:  
MAITHON POWER LIMITED**

**PROJECT MANAGER:  
THE TATA POWER COMPANY LIMITED**

**TITLE OF WORK TO BE AWARDED:  
TRANSPORTATION OF COAL VIA RCR MODE FOR MAITHON POWER  
LIMITED**

**ENQUIRY REFERENCE NO.:  
CC/FY22/VK/MPL RCR Logistics**

**NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR-**

**TRANSPORTATION OF COAL VIA RCR MODE FOR MAITHON POWER LIMITED**

<b>Enquiry reference no.:</b> CC/FY21/VK/MPL Road Logistics
<b>Title of Work:</b> Transportation of Coal via Rail-cum-Road (RCR) Mode for Maithon Power Limited
<b>Type of Bidding:</b> E-tendering / Two-Part
<b>Guidelines for EOI submission:</b> EOI (Expression of Interest) shall be submitted strictly as per instructions given herein under Point no. 3 (a), (b), (c), (d) by sending Email EOI to Email IDs specified thereunder.  EOI submission mail must bear proper subject/title mentioning " <b>EOI for - Transportation of Coal via RCR Mode for Maithon Power Limited (Tender Ref: CC/FY22/VK/MPL RCR Logistics)</b> "  Website for Tender Notice details: <a href="https://www.tatapower.com/tender/tenderlist.aspx">https://www.tatapower.com/tender/tenderlist.aspx</a>

The Tata Power Company Limited ("Project Manager") on behalf of Maithon Power Limited ("Owner") invites Expression of Interest (EOI) from interested parties for the Two-Part Tendering Process of following Relevant Work Package:

<b>Description</b>	<b>Tentative Estimated Quantity</b>	<b>Tentative Period of Contract</b>	<b>Tender Fee</b>	<b>EMD/ Bid Security</b>
<b>Transportation of Coal via RCR Mode for Maithon Power Limited</b>	7.5 Lakhs MT / Annum	1 year	INR. 2000/- (INR Two Thousand Only)  - To be submitted alongwith EOI as Bank Transfer which will be Non-refundable.	INR. 50,00,000/- (INR. Fifty Lakhs)  - To be submitted at the stage of RFQ/Bidding as Bank Guarantee.

## 1. INTRODUCTION:

Maithon Power Limited (MPL) is a 74:26 joint venture of TATA Power Company Limited and DVC (Damodar Valley Corporation). MPL operates 2x525 MW capacity, Indian coal based thermal power generation plant located in Maithon near the city of Dhanbad in the state of Jharkhand in India. MPL requires ~4 to 4.5 million metric tonnes (MMT) of coal annually for its 2x525 MW Thermal Power Station at Maithon, Dhanbad district, Jharkhand (hereinafter referred as "Plant"). This coal is being presently sourced from BCCL/ CCL/Any other subsidiary of CIL and transported through Road as well as Rail-cum-Road (R-C-R) mode of logistics. With commissioning of direct rail mode logistics infrastructure upto plant, MPL shall source coal through direct rail mode. However, coal logistics under Road, R-C-R and Rail mode may operate simultaneously depending on the overall logistics cost and Landed Coal Cost for MPL.

In view of above, MPL plans to tie up new contract for the transportation of coal via Rail-cum-Road (RCR) Mode from various collieries/mines/sidings of CCL/BCCL/Any other subsidiary of CIL and/or other coal company upto Maithon Power Limited's Plant. Tata Power on behalf of MPL is conducting this tender and hereby inviting Expression of Interest (EOI) from reputed and experienced parties for the work of "**Transportation of Coal via RCR Mode for Maithon Power Limited**".

The tendering/procurement activities for this Project are going to be driven from Tata Power's following Office:

"Corporate Contracts Department,  
The Tata Power Company Limited,  
Smart Center of Procurement Excellence, 2nd Floor, Sahar Receiving Station, Near Hotel  
Leela, Sahar Airport Road, Andheri East, Mumbai-400059."

Coal quantity proposed under this contract shall be quantity acquired by MPL under various FSAs/ E-auctions/ Import substitution etc. Applicable scope of work for this tender shall be as detailed under point no 2 of this Tender Notice. Proposed contract period for this contract shall be tentatively 1 year from the date of commencement of contract. Estimated Coal quantity expected to be covered under this contract shall be to the tune of ~7.5 Lakhs MT. It may be noted that above is tentative estimated quantum of work and owner reserves right to vary (increase/decrease) quantity at any stage of tender/contract as per the Plant's operational requirements and other requirements.

## 2. SCOPE OF WORK:

Scope of work under this proposed contract shall include the following-

Scope of Work for this proposed contract shall include (but not limiting to) co-ordination with coal companies for allocation of coal from desired mines of BCCL/CCL or any other CIL subsidiary and/or other coal company, all mine end management, related activities like getting EDRM sanction, coal allocation, indenting of rakes, delivery orders, railway liaising for rake placement, supervision of loading of coal into rakes, coordination with 3rd party inspection agency, receipt and unloading of coal at receiving siding and further transportation to plant etc. and other allied works as per detailed scope of works of this Tender, all by himself. Owners will only be responsible for payments to railways for rail freight and to coal companies against allocations of coal which are prima facie feasible for lifting coal so that they can be converted into DOs by Contractor through close co-ordination with coal companies and Owner.

The contract shall be tied up for tentatively for 1 year from the date of award (LOA/PO) for the above scope of work for estimated annual coal quantity to the tune of 7.5 Lakhs Metric Tonnes (MT)/Annum over the contract period of 1 year.

Bidders to note that above is generic description of Scope of work and Detailed Scope of Work/ Technical Specifications, Terms & Conditions for subject Tender shall be specified & detailed in the Tender RFQ (Request For Quotation) Documents (at stage of Tender RFQ), which shall be issued to interested parties' submitting valid EOI and Tender Fee as prescribed in this Tender Notice.

### **3. TENDER FEE & TIMELINES:**

a) Interested parties meeting the "Bidder Pre-Qualification Requirements" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter along with the Tender Fee Payment Details to the contact details mentioned below not later than deadline specified below. Request for Bid Document/EOI will be not be entertained beyond this deadline.

**b) Expression of Interest letter to be submitted along with tender fee payment details should include the following details:**

- A covering letter duly stamped and signed by an authorized signatory clearly indicating the Tender Reference, your Expression of Interest to participate in the tendering process.
- Authorized person name, contact number and e-mail id (mandatory) of the person to whom RFQ/ tender and all other communications to be addressed for this tender.
- Tender fee payment details / reference no (ensuring that tender fee is received by us within specified deadline)
- Attach the supporting documents substantiating your fulfillment of Bidder's Pre-Qualification Requirements (PQR), with the EOI. In case of supporting documents are not readily available, bidder to provide confirmation that they shall arrange to share PQR supporting documents lateron as required by owner.

**c) Interested bidders should submit the Expression of Interest (EOI) letter and tender fee payment details to below mentioned email addresses:**

- Mails shall be addressed to (To) following officers mail addresses:

[vaibhav.korgaonkar@tatapower.com](mailto:vaibhav.korgaonkar@tatapower.com) and [schandolkar@tatapower.com](mailto:schandolkar@tatapower.com)

EOI/ requests without complete information and communication as above within deadline shall be liable to be rejected and will not be considered further.

**d) Tender Fee, as indicated in the Table1 above may be paid through Bank Transfer as per details for payment of Tender Fee given in Table3 below:**

Table3

Details for payment of Tender Fee:	
Bank details for submitting Tender fees through bank transfer/NEFT:  (Tender fee will be non-refundable.)	Beneficiary Name: Maithon Power Limited. Bank Name: State Bank of India Branch Name: C.A.G. Mumbai 400 001 Account No.: 31828734113 IFSC Code : SBIN0009995
<b>Deadline for submission of EOI alongwith Tender Fee Payment:</b>	<b>28<sup>th</sup> Oct 2021.</b>  <b>(As also mentioned in Tender Advertisement published in Newspaper)</b>

e) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

#### **4. BIDDER PRE-QUALIFICATION REQUIREMENTS (PQR):**

Interested parties to note that Bidder shall be required to fulfill the following bidder pre-qualification requirement/ criteria in order to qualify for the subject work tender. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ and bidders not found meeting the pre -qualification requirements given below will be disqualified from the tender.

##### **4.1 TECHNICAL REQUIREMENTS:**

- a) Bidder must have experience of similar nature and must have executed minimum 1 contract experience of similar scope of work for Rail-Cum-Road/ Road-Cum-Rail logistics for Power plant consumer/s during last 3 (three) years.
- b) Bidder must have executed contract/s of at least 10 Lakhs MT (Metric Ton) of coal for Rail mode transportation and/or RCR (Rail-cum-Road or Road-cum-Rail) mode transportation from BCCL and/or CCL for power generation consumers in last 3 (three) years.

##### Note

1. Technical Requirements Specified experience shall be evaluated as on Last date of submission of EOI for subject tender. Bidder shall submit the relevant contract copy/order copy/performance certificate from client as necessary for substantiating above experience credentials.
2. Bidding company shall fulfill the Technical & Financial Qualifying requirements on the own credentials of bidding entity. Joint Venture Company shall be considered provided that the JV Company fulfills Qualifying requirements on behalf of pre-existing JV Company which is atleast 3 years old as on date of tendering.

#### **4.2 FINANCIAL REQUIREMENTS:**

Bidder shall have adequate financial resources to execute the Contract concurrently with his other commitments and shall meet the following conditions.

- a) Bidder shall have during the last three financial years an Average Annual Turn Over of not less than INR. 40 Crores.
- b) Working Capital adequacy of least INR 3 crores for sustaining operations. Bidder to provide evidence (in form of credit limit / bank solvency certificate etc.)
- c) Net Worth of the Bidder as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital.

Notes for Financial Requirements:

Net Worth means the sum total of the paid-up share capital and free reserves for private / public limited companies and the Surplus Capital employed by owners in a proprietorship / partnership companies. Free reserves means all reserves credited out of the profits and share premium account but do not include reserves credited out of the revaluation of assets, write back of depreciation provisions and amalgamation. Further, any debit balance of profit and loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from Reserves & Surplus. Other income shall not be considered for arriving at annual turnover.

Bidder will be required to submit copies of their profit and loss account and audited Balance sheet for the last three preceding financial years along with the Bid Document. In cases, where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

#### **5. BID SECURITY/EMD AT STAGE OF RFQ/BIDDING:**

Interested parties to note that Bidder will be required to furnish a Bid Security along with their Bid, in the format prescribed in Bid Document in the form of Bank Guarantee for an amount as defined in the covering page of this notice document. Bids not accompanied by an acceptable Bid Security shall be rejected by the Owner as being non-responsive and returned to the bidder without being opened.

**Interested parties to note that EMD/Bid Security is not required with the EOI and it is required to be submitted with the Bid during RFQ/Bidding stage, once RFQ is released to the interested parties submitting valid Expression of Interest.**

#### **6. BIDDING PROCESS:**

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (SAP Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this Tender Notice. Bidder to note that bidding for subject tender may be conducted through e-auction. Detailed bidding and auction process shall be detailed during RFQ/Bidding Stage.

The tendering/procurement activities for this Project are being managed from Tata Power's following Office address:

"The Tata Power Company Limited,  
Smart Center of Procurement Excellence,  
2nd Floor, Sahar Receiving Station,  
Near Hotel Leela, Sahar Airport Road,  
Andheri East, Mumbai-400059."

Pls note that, Bidders are currently required to submit EOI and relevant documents through Email addresses mentioned above only. No need to send physical mail/courier.