

Management Discussion & Analysis

1. Industry Developments Global Power Sector

The global power sector is witnessing a rapid change with the influx of renewable energy in the power portfolio mix as all nations rise to the challenge of climate change. In addition, Electric vehicles, Digitalisation, Grid scale energy storage, Cyber Security, Big Data Analytics, Energy Access to all and Demand Side Management are going to create a visible impact on the sector and the way it operates in the coming years. With energy sources moving to the edge of the grid, the role of players in the sector is also undergoing a change, necessitating a move from conventional methods to service delivery to becoming energy solution providers for the end consumers.

Amidst a changing energy landscape, global power utilities are capitalising on the growth opportunities presented by clean energy. Power market developments are likely to undergo further transformation with changes in policy actions and technological advancements. Focus on environmental sustainability on the back of climate change, customer demand for clean energy sources and commitment to help customers optimise energy consumption and enable savings, are driving power utility companies in the U.S. and Europe to increasingly adopt green energy solutions and raise the bar on climate change. A U.S. utility was the first to commit to a '100% carbon-free' initiative by 2050, and 80% by 2030. Several European nations have formulated renewable energy targets which include increasing share of renewables portfolio in the power generation mix by 2030, while also planning to phase out coal by that time. Similar announcements have gathered pace worldwide.

Renewables have become the preferred mode for energy generation and sourcing. The gradual reduction in costs supported by favourable Government policies are bringing about a positive change in the electricity generation mix. As per the International Energy Agency (IEA), the share of renewables is expected to be 44% by 2040, from the current level of 26%. The resulting impact of this would be the decline in coal-based power generation from 38% to 25% during the same period. Natural gas enabled generation is set to increase by 50% by 2040, driven by low-cost availability of shale gas. However, as rural and semi-urban electrification continues in most developing economies, affordability and ease-of-access are at the core of consumer demand, and these continue to be met by coal-based generation, especially in the developing markets of Africa and Asia. Global coal prices are stabilising as a result of increasing demand of certain developing economies, off-set by declining requirements of advanced economies. The global coal prices fell from a high of USD 120/MT (Newcastle FOB) in July 2018 to USD 66/MT in March 2020.

With the changing scenario in the global energy market in terms of oil prices and renewable power generation costs, the oil-exporting Middle-East countries have devised economic diversification plans. As a means of diversifying its power mix, the MENA (Middle East and North Africa) region is increasingly shifting its focus towards renewables and setting long-term targets for clean energy development. While Morocco's target is to generate 52% energy through renewable energy sources by 2030, the same for Dubai stands at attaining 75% level by 2050. Saudi Arabia is host to the largest programme of planned projects. The country set an ambitious target of developing 60 GW (60,000 MW) of Renewable Energy (RE) capacity by 2030, scaling up manifold from the current capacity of 100 MW. The region has witnessed large investments in renewables, driving some of the economically viable solar PV and onshore wind projects globally.

With coal-based generation unlikely to wane away, a balanced approach aligned to the environmental responsibility is being explored. Technologies including blended power, carbon capture utilisation and storage (CCUS), or biomass co-firing equipment, are being explored depending upon the markets and economic viability and implications, given the high cost associated with such an approach.

Electricity access in Africa is the biggest concern, with half of the population in sub-Saharan Africa having no access to power. The region is making progress and with that the rising demand needs have to be met with corresponding increase in supply, requiring significant expansion of the power system. Electricity output in the region is expected to increase from 225 TWh to 900 TWh by 2040, mainly supplied by on-grid power, though decentralised solutions are also being adopted, as declining costs of solar PV and battery storage technologies make these solutions more competitive and economically viable.

Electricity access is also one of the core focus areas of ASEAN countries, and Southeast Asia is making steady progress towards achieving universal electricity access by 2030. The region's electricity demand is growing at a rapid rate of 6% per annum and this demand is primarily met by thermal power, given its lower generation costs and abundant supply of fuel source. Although dominance of coal in power generation mix is expected to continue, the declining costs of renewables, concerns over emissions and pollution accompanied by financing difficulties of coal projects, have started tilting the scales in favour of RE projects. Recent revisions to policy planning documents have been made to boost the long-term share of renewables, backed by private finance and policy incentives.

Management Discussion & Analysis

Given the focus on electricity access to all, microgrids is another area that is garnering attention. The demand for microgrids too is gaining momentum with the backing of the need for resiliency, energy security and electrification of rural and under-penetrated areas in a cost-effective manner without the requirement to extend the conventional grids.

Another major global focus has been the adoption of Electric Vehicles (EV). EV deployment targets are witnessing upticks globally, thereby encouraging industry participants to invest in the EV supply chain. Large power utilities in Europe have been investing in EV charging infrastructure. Oil majors are also participating through acquisitions.

With power generation through decentralised renewable energy sources gaining prominence, the same has also created requirement for deployment of storage solutions to accommodate the heightened demand. Many countries including the U.S., China, Germany and India are investing in energy storage projects to support power sector transformation and the cost of energy storage has been witnessing a downward trend with increasing advancements in technology.

The power industry is transforming into a technology business as the utilities adapt to the evolving diverse needs of the customers and invest resources in development and adoption of new technologies. With more and more systems getting intelligent and connected, Cyber Security has emerged as an area of interest and concern in the power sector and most of the utilities are investing heavily in making their system robust and secure. Data Analytics is another area that is gaining prominence in the current scenario, with the increasing requirements of customised service delivery and improvement in operational excellence. Further, with the increasing infusion of decentralised generation, EVs, the demand supply scenario has become dynamic and requires accurate load and supply forecasting (including weather forecasting) to ensure stability and robustness of the grid.

All the aforementioned factors, coupled with the need for affordable, sustainable and modern energy systems, is shaping the global power sector and opening business service opportunities for power utilities. This wave of change is not just limited to the power companies, but is also opening-up business opportunities for other industry groups like automobile and oil majors, which have been actively participating in this transition through business diversification, acquisition and collaboration with power utilities.

Indian Power Sector

India's demand for power is expected to grow at an average rate of 6% (as per the Ministry of Power's Five Year Vision Document), led by industrial and residential consumers. This is, however, expected to take a hit in FY21, on account of the COVID-19 pandemic that has put the entire nation under lockdown, affecting power demand from high paying industrial and commercial segments. Power demand already witnessed a decline of more than 20% during the lockdown period. Moving ahead, the revival of economic activity coupled with the Government's push towards 24x7 power for all, should provide the impetus to electricity demand growth in the country. While coal is expected to remain a significant fuel source in the country's quest to provide power to every citizen, its growth would diminish in the coming years. The Government will focus on limited thermal capacity additions to be undertaken only by the Central and State utilities, primarily against retirements. It is focussing on RE growth in alignment to the sustainability and carbon emission reduction targets with an intent to increase the RE capacity 3-fold from the targeted level of 175 GW in 2022 to 500 GW by 2030. Measures to curb emissions by thermal power plants are also in place. These include installation of Flue Gas Desulphurisation (FGD) to reduce SO₂ from exhaust flue-gas. The deadline for the same has been extended to December 2022. Actions are being taken to shut down coal-fired plants that fail to meet emission standards.

The Government's focus in the transmission and distribution space has been on private sector participation. Fund inflows by private players in Transmission is through the TBCB (tariff based competitive bidding) route. The distribution segment is also witnessing entry of private players through Public Private Partnerships (PPP) or franchisee models, in a bid to reduce high AT&C losses across India. The financial stress of Distribution companies (Discoms) is limiting their ability to make payments to the generation companies, thus adding on to the stress in the sector. The sector has Non-Performing Assets (NPAs) to the tune of ₹ 2 trillion, resulting in cautious lending to the sector by banks and financial institutions. However, a lot of efforts have been made to resolve this issue through various Government interventions. Out of the total 40 GW of stressed capacity, around 10 GW have been resolved – the recent acquisition of Prayagraj Power Generation Company Limited (PPGCL) by Resurgent Power Ventures Pte. Limited (Resurgent) being one such example. Emphasis now lies on the remaining assets.

Generation

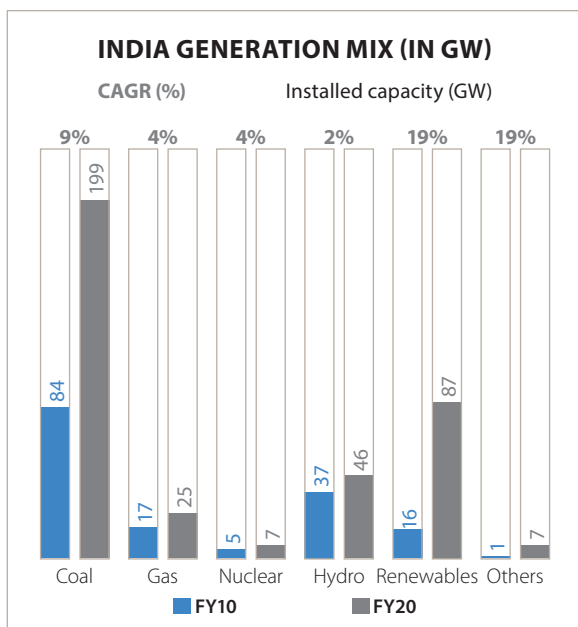
India's installed generation capacity stands at 370 GW as on 31st March 2020, which excludes 55 GW of captive generation capacity. Grid connected capacity addition during FY20 was 14 GW vis-à-vis 12 GW in FY19.

Thermal Generation

Coal-based capacities have accounted for more than half of India's total installed capacity over the last 10 years (FY20 vs FY10), while that of renewables has risen from 9% to 23%. The PLF of thermal plants have witnessed a declining trend in the last decade, falling to 56.08% in FY20 from 77.5% in FY10.

Renewable Generation

The Government's commitment towards carbon reduction accompanied by declining costs of renewables, have provided the impetus for rapid increase in renewable based capacities. The overall renewables addition during FY20 was 9 GW as against 8.6 GW during the previous year. Issues like safeguard duty, renegotiation of contracts, land availability, financing constraints and delayed payments by Discoms, have impacted RE projects. The tariffs have also risen from the lows of ₹ 2.44/unit to the range of ₹ 2.8-2.9/unit, with the rise in ceiling tariffs.

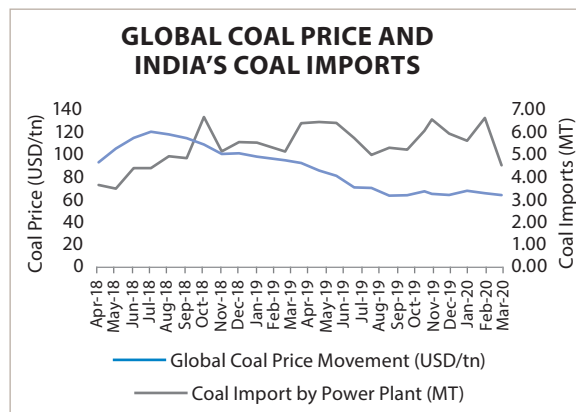


(Source: MoP, Gol, CEA)

Fuel

Coal produced by Coal India Limited (CIL) and its subsidiaries declined by 0.8% during FY20 to 602 MT from 607 MT in the previous fiscal. Extended monsoons posed challenges for supporting growth in domestic coal production, which might have necessitated coal imports

by power utilities. Thermal coal imports grew by 3% y-o-y in FY20, supported by declining international coal prices in 2019.



(Source: World Bank, CEA)

Transmission

The backbone transmission system in India is mainly through 765 kV, 400 kV and 220 kV AC networks, with the highest transmission voltage level being 800 kV (HVDC). Total transmission lines and substation capacity reached nearly 4.23 lakh Ckms and 9.62 MVA respectively, reflecting an increase of about 10,226 Ckms and 62,760 MVA over the previous year.

With the changing power generation mix on account of increase in renewables, the Government is emphasising on augmenting the transmission infrastructure to support demand growth. In order to expedite the development of transmission lines for solar parks under Green Corridor-II (Under Green Corridor-I, Power Grid Corporation of India Limited (PGCIL) is responsible for strengthening transmission networks and constructing inter-state transmission network for connecting RE-rich states) and open-up private participation, which is still limited to 7%, the Government has decided to award these projects to private players through tariff based competitive bidding (TBCB).

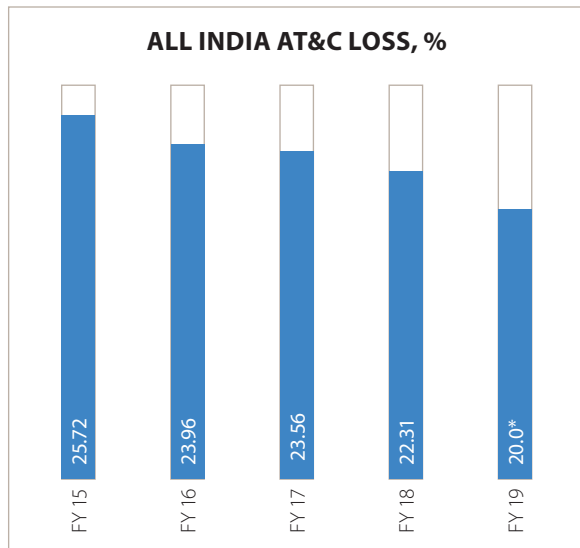
The National Electricity Plan (Volume II-Transmission) i.e. NEP-Trans, has been notified to review the development of the transmission system during the 12th Plan Period, the current planning period 2017-22 and the subsequent period 2022-27.

Distribution

The distribution segment has been plagued by a host of issues resulting in its deteriorating financial health. The sector has been at the forefront of major power sector reforms and policy developments in the country. The current outstanding debt of ₹ 4.3 lakh crore is largely due to delayed payments, issues around tariff rationalisation and subsidy disbursement constraints. UDAY scheme is yet to yield the desired results

Management Discussion & Analysis

both in terms of financial and operational parameters and meet the objective and intent behind its launch. The AT&C loss level stands at about 20%, which is on the higher side compared to the FY19 target of 15% set by the scheme.



*This is provisional

(Source: PFC Report on Performance of State Power Utilities 2017-18, UDAY portal)

The outstanding dues of Discoms to generation companies crossed the ₹ 90,000 crore level in February 2020, indicating stress in the sector. The Government is working towards addressing these issues and helping improve the financial situation of the power sector through various measures. It introduced the Letter of Credit (LoC) in August 2019 to ensure payment security. This has led to some improvements in receivables.

As per the 7th Annual Integrated Rating, a methodology formulated by the Ministry of Power for evaluation of performance of the State Power Distribution utilities on a range of parameters covering operational, financial, regulatory and reform measures, 16 out of 41 Discoms were rated as A+ or A as against 7 Discoms in the previous rating.

While a few state Discoms have started considering a distribution franchisee route in certain areas to help reduce the AT&C losses, many Discoms like Rajasthan, Uttar Pradesh, Madhya Pradesh and Odisha are evaluating options of privatisation through the PPP model. Central Electricity Supply Utility (CESU), Odisha has been privatised and the process of privatisation of the remaining Discoms of the state (WESCO, NESCO and SOUTHCO) are at advanced stages. The distribution sector is expected to pave the way for opportunities in the services segment like smart meters, smart grids, LED street lighting and advisory services projects.

The Government of India has made steadfast progress towards universal electricity access by covering 99.93% households through the Saubhagya scheme. The focus is now on penetrating deeper into the isolated regions of the country and ensuring 24x7 power supply for all. The microgrids will play a crucial role in enabling this.

Power Trading

Around 140 billion units (BUs) of electricity were traded in the short-term power market during FY20, as compared to a total of 145.2 BUs traded during FY19. Out of this, about 35% of trading took place using power exchange platforms. The trading margins were under immense pressure due to high competition amongst traders. The competition grew fierce due to an increase in the number of CERC licensed traders – from 11 in FY05 to 37 in FY19.

At ₹ 3.005 per unit, the average clearing price for spot markets in FY20 decreased by 22% as compared to the previous fiscal. The decrease in spot price is largely attributable to lower demand, primarily because of the downward impact of COVID-19 in March 2020 on the economy and the manufacturing sector, and the availability of higher merchant capacity for power sale on exchange platforms.

Regulatory And Policy Developments

Regulatory and policy reforms in the sector are critical, given the current challenges across the value chain. The Ministry of Power released a revised draft of the Electricity Amendment Bill 2020 that seeks privatisation of Discoms through franchisees or sub-licencing, recommends formation of Electricity Contract Enforcement Authority (ECEA) for enforcement of contractual obligation and proposes the National Renewable Energy Policy for promotion of RE generation. It also proposes retail tariff determination to be without subsidy and introduced the Direct Benefit Transfer (DBT) scheme for any subsidy disbursement.

The following are some of the important regulatory and policy changes introduced in FY20:

Maharashtra:

- Maharashtra Electricity Regulatory Commission (MERC) notified the Multi Year Tariff (MYT) Regulations, 2019, applicable for the Control Period from FY21 to FY25, wherein the Commission has linked the recovery of additional Return on Equity (RoE), in addition to the base RoE to improvement in efficiency in actual performance of the Generating Company, Transmission Licensee and Distribution Wires Business. Additionally, the Regulations provide that rate of RoE, including additional rate of RoE, shall be grossed up with the effective tax rate of respective financial year instead of the earlier approach of reimbursement of tax on income computed on Profit Before Tax (PBT).

In addition, the most prominent impact of this Regulation includes no reduction of equity for older plants, incentives on making higher power generation during peak hours.

For Hydro generating stations, incentive on excess generation from saleable Design Energy has been increased from existing 90 paise/unit to 120 paise/unit and rate of depreciation on batteries has been increased from existing 5.28% to 18%.

- MERC notified the **Deviation Settlement Mechanism (DSM) Regulations, 2019**. As per the said Regulations, the energy accounting and deviation settlement will no longer be as per the Final Balancing and Settlement Mechanism (FBSM) and the provisions under the DSM Regulations will override the FBSM. The Commission vide the said Regulations has set the Deviation Volume Limit for each utility and the consequential penalty for under-drawing or over-drawing beyond the defined limit. Further, a pass through of such penalty as part of the Annual Revenue Requirement (ARR) of the utility will not be allowed.
- MERC notified the **Guidelines for operation of Merit Order Despatch under Availability Based Tariff Order** applicable from 1st April 2019 onwards wherein the Distribution Utility wise Merit Order Despatch (MOD) stack shall be prepared by Maharashtra State Load Despatch Centre (MSLDC) as compared to the state-wise MOD stack being prepared before the notification of the aforesaid guidelines. Hence, a Distribution Utility can now have access to the lowest variable cost generator tied up with another Distribution Utility only through an independent commercial arrangement. The guideline also put in place 'zero schedule' and 'Reserve Shut Down (RSD)' for generating stations in addition to specifying technical minimum for their operation.
- In June 2019, MERC **amended the MERC Distribution Open Access Regulations, 2016**. MERC has introduced conditions of Notional Contract Demand and levy of incremental Demand Charges in cases where consumers, who do not opt for reduction in Contract Demand up to Open Access Capacity. In addition, the duration of the term of open access has been redefined. Further, repeated Short Term Open Access applications will be levied with additional transmission charges. Deviation Charges have been brought in line with the DSM Regulations (from its effective date). The Commission has also permitted banking of energy on a monthly basis.

MERC has also made similar amendments in the MERC Transmission Open Access Regulations, 2016.

- All generating companies and utilities in Maharashtra submitted tariff petitions to MERC seeking approval of True-up of Aggregate Revenue Requirement (ARR) for FY18 and FY19, Provisional True-up of Aggregate Revenue Requirement for FY20, and approval of ARR and Tariff for the MYT 4th Control Period from FY21 to FY25 for its Generation, Distribution and Transmission Business in November 2019. Subsequently, public notices were issued followed by public hearings seeking suggestions and objections from the public at large. After prudence check of the respective tariff petitions, **the MERC has issued the Orders for the Generation, Distribution and Transmission Business approving the tariff largely in line with the tariff applications submitted by the Company. The new tariffs are applicable from 1st April 2020 onwards.**

Renewables

- MERC issued **Grid Interactive Rooftop Renewable Energy Generating Systems Regulations, 2019**. The Regulations apply to Net Metering Arrangements, Net Billing Arrangements and Grid Connected Renewable Energy Generating Systems connected behind the Consumer's meter, for those who have not opted either for Net Metering Arrangement or Net Billing Arrangement. The purpose of the said Regulation is to introduce modifications in certain clauses vis-à-vis the clauses specified in the MERC Net Metering Regulations, 2015 based on the experiences in implementation of the Net Metering Regulations, and in order to simplify/clarify/amend certain provisions as considered reasonable.
- MERC issued **Terms and Conditions for Determination of Renewable Energy Tariff Regulations, 2019 and Renewable Purchase Obligation, its Compliance and Implementation of Renewable Energy Certificate Framework Regulations, 2019**.

CERC & JSERC

- CERC (Sharing of Revenue Derived from Utilisation of Transmission Assets for Other Business) Regulations, 2020
CERC issued the above Regulation, which is applicable to the inter-state transmission licensees who are proposing to undertake other business. This Regulation defines the manner of sharing of revenue from other business and the consequential reduction of transmission charges payable by the long-term customers of the transmission assets in proportion to the transmission charges payable by them to the transmission licensee. In case the transmission licensee engages in telecommunication business, an amount equal to 10% of the gross revenue from such business in a given financial year shall be shared with the long-term customers. In case the other business is not a telecommunication business, the

Management Discussion & Analysis

sharing of revenue shall be decided by the Commission on a case-to-case basis based on transmission assets utilised for such other business.

- **Jharkhand State Electricity Regulatory Commission (JSERC) (Operation of Parallel Licensees) Regulations, 2019**

The Commission, through this Regulation, aims to enable the consumer, in those areas, to avail electricity

from any of the Distribution Licensees as per the choice of the consumer. This will also foster competition and may improve the utilisation of the existing assets. In cases where the distribution system of one Distribution Licensee already exists, the other Distribution Licensee may provide electricity to consumers by using the wires of the other licensee on payment of wheeling charges to the Licensee, whose wire is being used.

2. Tata Power Business Portfolio, Opportunities and Outlook

Your Company's generation business operates under various business models across divisions in the domestic as well as international markets, with the PPA/Fixed Tariff model contributing to the largest share of the generation segment. The following is a summary of the different business models under which various generation assets of your Company operate.

Model	Returns	Project	Capacity (MW)	% Overall Capacity
Regulated Tariff	Regulated return on equity	Mumbai operations (Trombay and Hydro), Maithon, Jojobera (Unit 2 and 3) TPDDL-Rithala	2,775	21.8
PPA/Fixed Tariff (Renewables)	Feed In Tariff + Bid Driven	Wind and Solar Projects (Domestic)	2,637	20.7
PPA/Fixed Tariff (Bid/ Others)	Bilateral Agreement + Bid Driven	Jojobera (Unit 1 and 4), CGPL, Itezhi-Tezhi, Hydro projects, Georgia hydro, Kalinganagar-IEL-40 MW	4,676	36.7
Captive	Bilateral Captive Agreement	IEL (Unit 5, PH6, KPO), CKP (Indonesia)	429	3.4
Merchant	Market Driven	Haldia, Dagachhu	246	1.9
Under platform management	PPA Based	Prayagraj	1,980	15.5
Total			12,742	100

The Indian market continues to remain the primary focus of business for your Company with domestic markets accounting for more than 90% of generation capacity. As highlighted earlier, your Company has put in place well-defined plans to grow in the areas of renewable generation, distribution as well as new and service-led businesses.

Renewables Generation

Your Company is a leading player in the renewable generation space, having a presence across the value chain. Significant growth opportunities in renewables (both organic and inorganic) are expected to arise in the future and your Company plans to increase its footprint by capitalising on those opportunities through value-accretive projects. Significant emphasis has been laid on rooftop solar, and your Company has already rolled it out in 94 cities till March 2020. In the microgrids space, your Company intends to install 10,000 microgrids to service and meet the electricity requirements of customers in remote areas with unstable grid networks.

Thermal and Hydro Generation

Your Company plans to limit its exposure to thermal projects and does not intend to expand its coal based power plant portfolio beyond the current size. Your

Company does not have any greenfield or brownfield expansion plans in the near term, but would continue to maintain the existing thermal and hydro operations in a sustainable manner. However, your Company has explored the inorganic route to acquire a few stressed thermal assets through Resurgent and has acquired PPGCL, a super critical Thermal plant (1,980 MW) in Uttar Pradesh.

Your Company has been granted a long-term coal mining license for the Krutogorovskya coal deposit located in Sobolevo District, Kamchatka of the Russian Federation under competitive bidding, to explore cheaper and sustainable coal supply for its subsidiary, Coastal Gujarat Power Limited (CGPL). The project feasibility is being studied.

Your Company is also evaluating growth opportunities in services for thermal and hydro plants by leveraging its technical and operation expertise.

Transmission

Your Company is significantly focusing on augmenting transmission infrastructure in Mumbai operations. In addition, your Company will also look for suitable opportunities for acquiring few assets through M&A.

Distribution

With growing focus on improving the state of the distribution business, more states have been adopting the Distribution Franchisee (DF) model, while a few have invited bids through the PPP route. Your Company has already acquired CESU in Odisha and will evaluate similar opportunities in future to be a leading player in this space. Your Company will also explore services business opportunities in both, domestic and international markets.

New and Service-Led Businesses

Your Company is looking to scale-up its service businesses, i.e. businesses with little or no capital investment (EV Charging, Home Automation, Distribution services, Thermal O&M services and solar EPC) and is also evaluating opportunities in emerging business areas such as microgrids, rooftop solar, energy efficiency solutions and EV charging stations.

It has collaborated with Tata Motors Limited to roll-out EV charging infrastructure and aims to expand its presence further in high EV adoption cities in India. Your Company is also working on developing a robust software platform for customers of EV charging and has released a mobile based application towards the same effect. With the increase in EV adoption, your Company plans to cover the segments of home, workplace and captive charging through different models and approaches.

Your Company has collaborated with the Rockefeller Foundation to roll out 10,000 microgrids to provide innovative solutions for the under-served communities and expand the global microgrid footprint.

Your Company has also identified eight business wide Strategic Business Objectives (SBO). You may refer to page number 23 of the Integrated Report for a detailed explanation of these SBOs, along with goals and action plans to achieve these objectives.

3. Business Performance

Consolidated operations of your Company are categorised into four segments: Generation, Transmission & Distribution, Renewables and Others. Report on the performance and financial position of each of the subsidiaries, joint ventures and associate companies has been provided in Form AOC-1.

Your Company's business performance in FY20 was mainly driven by lower losses in CGPL, capacity addition in renewables and strong operational performance across all businesses. The large section of the portfolio being under the regulated framework demonstrates the strong and reliable fundamentals of your Company's finances. Also, the balance between regulated return businesses and market-linked businesses in its portfolio aids your

Company in capitalising on favourable market conditions, while ensuring stable returns.

Highlights of operational performance of key entities are listed below:

Renewables

Tata Power Renewable Energy Limited - TPREL (1,187 MW)

Type of entity: Wholly owned subsidiary

Particulars	FY20	FY19
Generation Sales (MUs)	2,162	1,450
Net sales (₹ crore)	975	774
PAT (₹ crore)	(51)	89

TPREL's higher sales were due to addition of solar capacity during the year. During FY20, the company has added 300 MW Solar PV assets in operating portfolio and 9 MW of Rooftop Solar assets. The company has commissioned two new solar projects during the year – 150 MW at Karnataka (3 blocks of 50 MW each in Pavagada Solar Park), 150 MW at Pokharan in Rajasthan.

The PAT for the year has reduced due to lower dividend income from Walwhan Renewable Energy Limited (WREL), increased O&M costs due to end of free O&M period at its wind sites located in Andhra Pradesh, Gujarat, Madhya Pradesh, curtailment of power offtake in Andhra Pradesh, one time impact of adoption of new tax regime and increased finance charges due to higher borrowings drawn to fund projects. During the year, the company evaluated the option given under the New Tax Ordinance and found that it would be beneficial to opt for the new tax regime. Based on this decision, the company reversed the MAT credit amount of ₹ 48 crore during the year resulting in lower profit for the year.

The company is executing 650 MW solar PV projects under long term PPAs in Gujarat, Uttar Pradesh and Rajasthan. 400 MW of this capacity will be based out of solar parks located in Gujarat with long term power tie up with Gujarat Urja Vikas Nigam Limited (GUVNL). The Company has also signed PPA with Tata Power-Distribution for supply of 150 MW long term Solar power for which it is proposing to develop the project in Rajasthan. It has also signed a 100 MW PPA with Uttar Pradesh Power Corporation Limited and Noida Power Corporation Limited, awarded through a bid process conducted by the Uttar Pradesh New and Renewable Energy Development Agency. The company has planned commissioning of 650 MW capacity by Q4 of FY21. The company is also developing a 50 MW solar project in Maharashtra through its subsidiary, Poolavadi Windfarms Limited which will sell power to Netmagic IT Services Limited for their captive consumption.

The commissioned capacity at the end of FY20 was 1,187 MW which included Vagarai Wind Farm Limited (21 MW)

Management Discussion & Analysis

and Indorama Renewable Jath Limited (30 MW). The carve out of 379 MW of RE assets from Tata Power to TPREL through National Company Law Tribunal approved process is under review.

Walwhan Renewable Energy Limited – WREL (Consolidated Financial statement) (1,010 MW)

Type of entity: Wholly owned subsidiary (through TPREL)

WREL is a wholly owned subsidiary of TPREL. It has an operating capacity of 1,010 MW, out of which 864 MW is solar and 146 MW is wind power. A major part of the capacity is in Tamil Nadu, followed by Rajasthan, Madhya Pradesh, Karnataka and Andhra Pradesh.

The generation achieved by WREL in FY20 was 1,639 MUs as against 1,745 MUs in FY19. The lower generation was mainly on account of change in weather pattern this year with extended monsoon, higher cloud cover and lower wind speed till February 2020. The availability of generation assets of WREL has improved from 98.6% in FY19 to 98.8% in FY20 through various initiatives taken during the year.

Particulars	FY20	FY19
Generation Sales (MUs)	1,639	1,745
Net Sales (₹ crore)	1,203	1,272
PAT (₹ crore)	183	300

The PAT decreased due to adoption of the new tax regime, the impact of which was ₹ 110 crore and lower generation. During the year, the company evaluated the option given under the New Tax Ordinance and found that it would be beneficial to opt for the new tax regime as this will result in significant reduction in the tax outgo for the company. Based on this decision, the company reversed the MAT credit amount to ₹ 110 crore during the year resulting in lower profit for the year.

Tata Power Solar Systems Limited – TPSSL

Type of entity: Wholly owned subsidiary

Particulars	FY20	FY19
Net sales (₹ crore)	2,141	3,175
PAT (₹ crore)	123	90

The sales are lower during the year mainly due to delay in the solar EPC projects on account of COVID-19. However, the sales from Rooftop and Products segments increased by 32% and 88% respectively. During the year, the company implemented various cost reduction initiatives, which resulted in increase in PAT by 36% over the previous year.

During the financial year, 1,280 MW of utility-scale solar projects have been executed or are currently under execution. The company commissioned three blocks of the Karnataka Renewable Energy Development Limited

Pavagada project, i.e. 150 MW of the total 250 MW project capacity about five months before the scheduled date, 150 MW for Maharashtra State Electricity Distribution Company Limited at Chhayan, 200 MW for Softbank in Pavagada and 90 MW for Greenko in Shivpuri. TPSSL has won 1,580 MW orders during this financial year and currently has the highest ever order book value of around ₹ 7,000 crore.

TPSSL further fortified its manufacturing capabilities this year and produced over 180 MW cells and 240 MW of modules. It has now attained module wattages of 335 Wp using its own cells. In the solar products domain, the company was declared as a market leader, with over 12,500 solar agricultural pumps installed in seven states in FY20, a growth of more than 180% from the previous year.

During the financial year, the company continued to be a pioneer in the rooftop solar domain with projects of 66 MWp capacity executed and of 48 MWp capacity under execution. The Rooftop Focus City Launch campaign targeting 100 cities across India kicked off in September 2018 in New Delhi and covered 94 cities by the end of FY20.

The company recorded solar module export revenue of over ₹ 105 crore to clients in the United States.

Renewables Division on The Balance-Sheet of the Parent Company (379 MW)

Type of entity: Division

Particulars	FY20	FY19
Generation Sales (MUs)	643	632

The portfolio comprises 376 MW of wind assets and 3 MW of solar assets at Mulshi. The carve-out process for said assets from Tata Power to TPREL is under review.

Tata Power Hydros (447 MW)

Type of entity: Division

Particulars	FY20	FY19
Generation Sales (MUs)*	1,493	1,548

*Includes sales to company's distribution division

During the year, generation sales was marginally lower than that of the previous year on account of lower demand. Lake levels have been maintained to meet the requirement of peak power till next monsoon (i.e. till June-July 2020). Availability for the year at 96% was lower compared to the previous year on account of planned major overhauls of 24 MW units at Khopoli and Bhivpuri and 150 MW BPSU at Bhira. These overhauls were completed as per the scheduled timelines.

CGPL, Coal and Related Infrastructure Companies Coastal Gujarat Power Limited - CGPL (4,150 MW)

Type of entity: Wholly owned subsidiary

Particulars	FY20	FY19
Generation Sales (MUs)	24,463	24,752
Net sales (₹ crore)	7,017	7,064
PAT (₹ crore)	(891)	(1,654)

Loss in FY20 was lower as compared to FY19 mainly due to lower under-recovery on account of lower coal benchmark prices, optimized blending, effective coal procurement strategy and lower finance cost mainly due to re-financing of ECB loan partly offset by impact of Ind-AS 116.

Under-recovery of fuel cost is listed below:

Particulars	FY20	FY19
Total Revenue* (₹ crore)	7,037	7,137
EBITDA (₹ crore)	810	(194)
Fuel under-recovery**		
(in ₹ crore)	(1,066)***	(2,080)
(in ₹ per kWh)	(0.44)***	(0.84)

* Total revenue consists of Revenue from Operations and other income

** Fuel under-recovery consists of total coal cost under recovery (Fuel revenue net of coal costs).

*** Fuel under-recovery includes ₹ 230 crore Ind-AS 116 non-cash positive impact for FY20.

It is pertinent to note that the increase in EBITDA in CGPL is due to lower fuel under-recovery on account of lower benchmark coal price and optimised blending and lower forex loss pertaining to coal and freight exposures in FY20. CGPL continues to engage with the procuring states to find a solution for long-term viability of the plant.

CGPL is also making efforts to improve profitability through initiatives like sourcing of low-cost coal from other geographies and increasing blending of low calorific value coal.

Mundra (CGPL) Tariff Relief matter

A 'High Power Committee' (HPC) was constituted by the Government of Gujarat (GoG) for suggesting relief to stressed thermal plants arising out of the issue of change in coal law in Indonesia. This HPC re-looked, reviewed, analysed and re-evaluated the overall situation afresh and made reasoned recommendations on 3rd October 2018 along with a draft Supplemental PPA to be executed between the parties to PPA.

The Supreme Court passed an order allowing the parties to approach CERC for amendments in the PPAs in response to application filed by GoG and State Bank of India. Subsequently, based on the recommendation and acceptance of GoG for HPC recommendation, GUVNL

has finalised Supplemental PPA and circulated to other Procurers (four states) seeking their approval. CGPL is pursuing the matter with other Procuring States for a consensus on Supplemental PPA circulated by GUVNL. As per the legal opinion received, even if UMPP Mundra supplies power as per the tariff discovered through the competitive bidding process to five states under single PPA, in order to implement HPC recommendations, CGPL can enter into separate Supplemental PPAs with each Procurer. CGPL is pursuing with Gujarat and Maharashtra to sign separate supplemental PPAs and once Supplemental PPAs are signed, parties will approach CERC for approval of the same. Once HPC recommendation is implemented in these two states, the matter will be taken up with other Procuring States.

Russian Coal Mine Development Project

The Company has acquired a long-term coal mining license for the Krutogorovskaya coal deposit located in the Sobolevo District, Kamchatka of the Russian Federation under competitive bidding, to explore cheaper and sustainable coal supply for its subsidiary CGPL. The Far East Natural Resources LLC (FENR) is a registered local subsidiary entity of Tata Power International Pte Limited (TPIPL) and Bhira Investments Pte Limited (Bhira) incorporated in Russia to develop this coal mine. The Company also signed the TOR-I agreement with Far East Development Corporation (FEDC) Russia to become a resident of Advanced Special Economic Zone (ASEZ) and avail benefits/grants extended to the resident companies. Firm estimates of reserves and resource are being assessed through detailed drilling and exploration activities, which are presently under progress.

Regulatory matters

Ministry of Environment, Forest and Climate Change (MOEF&CC) vide its notification dated 7th December 2015 mandated all thermal power plants to comply with new environmental norms. Implementation of such revised environmental norms requires huge Capex and Opex. Therefore, CGPL filed a petition seeking in-principle Capex and Opex approval to secure finance from the lending institution. CERC passed an order in September 2018 holding that new/revised environmental norms qualify as change in law under the provision of PPA. Further, the company approached the CERC for determination of increase in cost or/and revenue expenditure on account of implementation of revised norms in accordance with the guidelines to be issued by CEA and the mode of recovery of the same through the monthly tariff. CGPL had a series of meetings and discussion with CEA and finalised the technology, based on which it filed a petition in June 2019 seeking approval of capital expenditure and annual operating expenditure. The matter has been heard on merit and reserved for order.

Management Discussion & Analysis

Coal & Infrastructure Companies

The Company, through its subsidiaries, holds a 30% stake in PT Kaltim Prima Coal (KPC) and a 26% stake in PT Baramulti Suksessarana Tbk (BSSR), which are strategic assets to hedge imported coal price exposure at CGPL and form an important part of the supply chain for its coal off-take requirements.

Your Company has signed an agreement to sell its 30% stake in PT Arutmin Indonesia and associated companies in coal trading and infrastructure. The aggregate consideration for the stake is \$ 401 million, subject to certain closing adjustments and restructuring actions. The Company received \$ 214.9 million till March 2020 and expects to receive periodic payments in future. The Company is pursuing steps to conclude this transaction.

The mining license for KPC is due for renewal in December 2021. KPC team has initiated the process of application for renewal of license and has submitted preliminary documents to the mining department. Indonesian Government is in process of making amendment in Mining Law. The parliamentary committee has conducted hearings and deliberations with the Ministry of Energy and Mines on the revision of this law. The revised Mining Law is expected to be passed in the first quarter of FY21 by Indonesia's Parliament. The proposed changes, a few being extension in license area, auto renewal of mining contracts, etc., in the revised bill will benefit the mining companies operating in the region. Once implemented, this will also help KPC in its process of license renewal.

PT Kaltim Prima Coal, Indonesia

Particulars	FY20	FY19
Coal Production (Million Tons)	61.2	58.5
Net sales* (₹ crore)	24,628	25,997
PAT* (₹ crore)	1,206	2,462

*Figures are on 100% basis. The Company's share is 30%.

The coal price realisation for the year was at \$ 55.22/tonne as compared to \$ 63.56/tonne in the previous year. KPC's profitability was adversely affected due to a drop in the international coal price index.

PT Baramulti Suksessarana Tbk, and PT Antang Gunung Meratus Indonesia

Particulars	FY20	FY19
Coal Production (Million Tons)	11.7	11.7
Net sales* (₹ crore)	2,936	3,169
PAT* (₹ crore)	277	354

*Figures are on 100% basis. The Company's share is 26%.

PAT is lower mainly due to lower average price realisation at \$ 35.11/tonne as compared to \$ 38.98/tonne in the previous year.

The status of infrastructure company at Indonesia, PT Nusa Tambang Pratama was as under:

PT Nusa Tambang Pratama, Indonesia

Particulars	FY20	FY19
Net sales* (₹ crore)	1,065	1,019
PAT* (₹ crore)	639	632

*Figures are on 100% basis. The Company's share is 30%.

Trust Energy Resources Pte. Limited – Trust Energy

Type of entity: Wholly owned subsidiary

Particulars	FY20	FY19
Net sales (₹ crore)	1,086	1,298
PAT (₹ crore)	185	168

PAT and sales for FY20 includes Energy Eastern Pte Limited as well. The three ships owned by Trust Energy maintained an overall availability of more than 99% with no major safety incidents. Coal shipments for Mundra Power Plant were performed as per plan in FY20. The company continued to undertake several measures to improve the operating efficiencies and reduced operating expenditure by optimising insurance premium and ensuring a lean structure to manage overhead costs. The daily operating expenses for all three ships are at benchmark levels as per industry standards.

Thermal Generation

Maithon Power Limited – MPL (1,050 MW)

Type of entity: Subsidiary (Tata Power: 74%, Damodar Valley Corporation: 26%)

Particulars	FY20	FY19
Generation Sales (MUs)	6,340	6,858
Net sales* (₹ crore)	2,741	2,776
PAT* (₹ crore)	338	273

*Figures are on 100% basis. The Company's share is 74%.

PAT has improved mainly due to the impact of favourable CERC orders and additional revenue generated due to participation in the RRAS/SCED Scheme introduced during the year. MPL maintained its strong financial position as evident by the ratings given by CARE and CRISIL for the long term (CARE AA) and short-term (CRISIL A1+) bank facilities.

In principle approval has been obtained from Central Electricity Regulatory Commission (CERC) for setting up of Flue Gas Desulphurisation system.

Industrial Energy Limited – IEL (415 MW)

Type of entity: Subsidiary (Tata Power: 74%, Tata Steel: 26%) (Joint Venture under Ind AS)

Particulars	FY20	FY19
Generation Sales (MUs)	2,829	2,992
Net sales* (₹ crore)	301	300
PAT* (₹ crore)	149	111

*Figures are on 100% basis. The Company's share is 74%.

IEL operates a 120 MW tolling coal-based plant in Jojobera. It also operates a 120 MW co-generation plant (Power House #6) in Jamshedpur, inside the Tata Steel plant, which is based on blast furnace and coke oven gas. 2 out of 3 units of 67.5 MW each of co-generation plant at Kalinganagar, Odisha, are also under operation by deploying production gases from Tata Steel's plant.

The company has started executing the third turbine of 67.5 MW co-generation plant at Kalinganagar, Odisha, based on discussions with Tata Steel for Phase Two of the steel plant.

During the year, the company evaluated the option given under the New Tax Ordinance and found that it would be beneficial to opt for the new tax regime from FY32 since MAT credit will be fully utilised by FY31. This resulted in reversal of the deferred tax liability amounting to ₹ 48 crore, which improved the profitability for the year.

Jamshedpur Unit 5 achieved highest monthly generation since inception in the month of December 2019, surpassing its previous best in May 2018.

MoU have been signed with Tata Steel for multiple captive projects, including Captive Power Plant # 2, various CDQs, TRT projects, DG Projects and Thermal Projects.

Trombay (930 MW)

Type of entity: Division

Particulars	FY20	FY19
Generation Sales (MUs)*	5,576	6,092

*Includes sales to Company's distribution division.

The plant achieved an availability of 94% in FY20 (compared to last year's availability of 95%). Unit 5 and Unit 7 overhauling were successfully completed within the stipulated time frame. The plant had undertaken several operational improvement measures including reduction in auxiliary consumption, optimisation of operational expenses and reduction of store inventory etc.

Jojobera (428 MW)

Type of entity: Division

Particulars	FY20	FY19
Generation Sales (MUs)	2,681	2,604

Jojobera plant achieved availability of 97% in FY20 improving from the previous year level of 92%. The plant had also achieved maximum continuous running days of Unit 3 (327 days) and Unit 4 (352 days) in FY20 since inception.

The Jojobera Division secured 4.6 lakh MT coal from Shakti B (ii) coal linkage auction in May 2019.

Haldia (120 MW)

Type of entity: Division

Particulars	FY20	FY19
Generation Sales (MUs)	693	704

Generation sales in FY20 were marginally lower than the previous year. However, lower flue gas availability from Tata Steel continues to remain a challenge for enhancing generation sales. The plant availability in FY20 is 97%, which is significantly higher than the FY19 achievement of 90%.

Transmission

Mumbai Transmission

The transmission assets, which are a part of the Mumbai license area, had a grid availability of 99.75% in FY20 as against the MERC norm of 98%. Availability was maintained at high levels by proactive actions taken based on preventive maintenance practices, effective condition monitoring and judicious planning and execution of planned outages.

Particulars	FY20	FY19
Grid Availability (%)	99.75	99.50
Transmission Capacity (MVA)	9,838	9,803

Powerlinks Transmission Limited – PTL

Type of entity: Subsidiary (Tata Power: 51%, Power Grid Corporation of India Limited: 49%) (Joint Venture under Ind AS)

Particulars	FY20	FY19
Net sales* (₹ crore)	92	146
PAT* (₹ crore)	121	113

*Figures are on 100% basis. The Company's share is 51%.

The availability of the lines was maintained at 99.97% for Eastern Region in FY20 (previous year availability stood at 99.97%) and 99.95% for Northern Region (previous year availability was 99.89%), as against the minimum stipulated availability of 98.50%. PAT for FY20 is higher mainly because of one-time impact due to change in MAT rate from 18.5% to 15% as per the New Tax Ordinance.

Management Discussion & Analysis

Distribution

Mumbai Distribution

The highlights of the Mumbai Distribution business are as follows:

Particulars	FY20	FY19
Sales (MUs)	4,573	4,521
Consumer Base (Nos.)	7,20,310	7,01,438

Mumbai Distribution has added about 20,000 customers in FY20. The overall MUs sales has remained constant over the last year. The Multi-Year Tariff (MYT) order for Tata Power Mumbai Distribution was rolled out for FY21 to FY25 by MERC in FY20.

Some key highlights of the Mumbai Distribution business including certain initiatives to improve customer experience are:

- Mumbai Distribution is now IMS certified (ISO 9001:2015 for Quality Management system, ISO 14001:2015 for Environmental Management system, ISO 45001:2018 for Occupational Health and Safety Management system).
- Won Platinum Award at ISGF Innovation Awards 2020 for 'Most Reliable Supply of Electricity by Utility in India'.
- Introduced a real-time tracking solution, where customers can track the real-time location of the complaint management crew.
- Smart Meter Reading and Dispatch app (SMRD) was rolled out for meter reading activities, online spot billing and collection.
- Became the first power utility to launch 'Kaizala', in collaboration with Microsoft, a one-stop window for information/alert-sharing, billing and meter related information and complaint management for consumers.
- Added another all-women Customer Relations Centre at Ghatkopar, Mumbai, taking the total number to 4.
- Know Your Electricity Consumption (KYEC) launched as part of Value-Added Services, which helps consumers monitor and analyse energy usage, made available in intervals of 15 minutes, to help consumers take decisions.

Tata Power Delhi Distribution Limited – TPDDL

Type of entity: Subsidiary (Tata Power: 51%, Government of National Capital Territory (NCT) of Delhi: 49%)

Particulars	FY20	FY19
Distribution Sales (MUs)	9,051	8,870
Net sales (₹ crore)	7,888	7,600
PAT (₹ crore)	414	336

The profit during the year increased due to one-time impact of impairment of ₹ 106 crore for Rithala Plant in the previous year.

In FY20, TPDDL had a registered customer base of 17.56 lakh spanning across an area of 510 sq. km. in North and North-West parts of Delhi. The AT&C losses for the year stood at 7.89% as against 7.93% last year.

TPDDL met a peak demand of 2,069 MW in FY20 as compared to 1,967 MW during the last year. TPDDL was able to reduce the System Average Interruption Duration Index (SAIDI) to a level of 26.97 hours against the 38.43 hours in the previous financial year.

TPDDL has given paramount importance to quality in all aspects of service delivery while at the same time focusing on optimising costs and meeting increasingly stringent regulatory guidelines. TPDDL has adopted TQM framework for taking operational excellence to the next higher level. TPDDL took several initiatives during the year:

- Furthered the implementation of Advanced Metering Infrastructure (AMI) and rolled-out Smart Meter for its customers. During the financial year, 1.94 lakh Smart Meters were installed within the licensed area. To increase transparency and customer satisfaction, the data generated from the Smart Meters has been integrated with the TPDDL Mobile app.
- Launched an interactive bill service through WhatsApp with the feature of audio description of bill, 6 months bill history details, nearby payment avenues along with existing offers and schemes.
- Launched various energy efficiency programmes like 5-star AC Replacement Scheme, Super-Efficient BLDC Fan and LED Lighting Products, which helped reduce the Peak Load by 65 MW, with 99 MUs energy saving, leading to 32,531 MT CO₂ reduction since FY15.
- TPDDL is exploring innovative technology adoption to improve its overall performance and enhance customer experience.

Under the Horizon 2020 programme, funded by the European Union, TPDDL is carrying out a pilot exercise of deploying an Energy Islanding System at one of its distribution sub-stations with the aim of creating a model for individual community-based storage systems. The project has deployed a holistic approach including community engagement and technology deployment to create a successful model.

TP Ajmer Distribution Limited – TPADL

Type of entity: Wholly owned subsidiary

Particulars	FY20	FY19
Distribution Sales (MUs)	483	465
Net sales (₹ crore)	401	376
PAT (₹ crore)	1.02	0.40

TPADL has been operating as a franchisee for the supply and distribution of power in Ajmer city over the past three years.

The total area under the franchisee is around 190 sq. km. The total consumer base in FY20 is 1.51 lakh and total peak demand is 128.64 MW, higher by 14.5% compared to that of last year.

In FY20, PAT increased due to strong operational performance and AT&C loss reduction from 11.2% in FY19 to 9.96% in FY20.

For enhancing consumer centricity and reliability, various initiatives were implemented resulting in improvement in business performance, which were manifested by 60% reduction in commercial complaints compared to previous year, zero meter faulty pendency within 30 days, reduction in provisional billing from 3.8% in FY19 to 1.8% in FY20, increase in digital payment from 19.0% in FY19 to 33.4% in FY20. The average restoration time of tripping also improved from 6.40 minutes in FY19 to 4.22 minutes in FY20 (34.1% reduction).

Other Businesses

Services

In FY20, the Services division provided O&M management services for 3,180 MW capacity, complete O&M services for 99 MW, Project Management Services for 120 MW, Corporate Management Services for 1,425 MW and Asset Management Services for 692 MW of wind and solar assets. In addition, the division provided services such as training for Asset Management and Safety Management systems etc. to various clients.

Tata Power Trading Company Limited – TPTCL

Type of entity: Wholly owned subsidiary

Particulars	FY20	FY19
Generation Sales (MUs)	10,155	10,442
Net sales (₹ crore)	248	262
PAT (₹ crore)	41	37

TPTCL's PAT improved over that of last year owing to higher realisation for sale of power from Dagachhu Hydro Power Corporation Limited (DHPC) in Bhutan, improvement in working capital cycle, efficient receivables management and lower tax expenses on account of shifting to the new tax regime in the current year.

New Businesses – EV Charging

In line with its larger aim of being a change agent towards green and sustainable development, your Company has made a significant impact in developing EV ecosystem and encouraging EV adoption in the country. Your Company is committed to play a key role along with other stakeholders in achieving the national goal of transition to electric mobility. In FY20, Tata Power partnered with Tata Motors and Jaguar Land Rover for developing EV Charging Infrastructure for their customers and dealers. In Q4 FY20, your Company rolled out Beta Version of its Software Platform and Mobile App that plays a crucial role in the customer journey of EV charging, by helping customers in locating EV charging stations, charging EVs and making bill payments online. Tata Power EV charging points are now present in 20 cities including Delhi, Mumbai, Bengaluru, Pune, Hyderabad, Kolkata, Chennai, Ahmedabad and Lucknow, under various business models and market segments. Your Company aims to increase its presence both in terms of a greater number of charging stations and larger geographical presence across the country. As on 31st March 2020, your Company has set up 170 EV charging points in 20 cities.

International Businesses

Cennergi Pty Limited – Cennergi (230 MW)

Type of entity: Joint Venture (Tata Power (through Khopoli Investments Limited) 50%, Exxaro Resources Limited 50%)

Cennergi is an independent power producer jointly owned by Tata Power (50%) and Exxaro Resources Limited (Exxaro) (50%). The 134 MW Amakhala Emoyeni wind farm was commissioned on 28th July 2016 with the 95 MW Tsitsikamma Community Wind Farm reaching COD on 18th August 2016. The Company sold its entire stake in Cennergi to Exxaro on 31st March 2020 for ₹ 842 crore including hedging gain.

Dagachhu Hydro Power Corporation Limited – DHPC (126 MW)

Type of entity: Associate (Tata Power 26%, Druk Green Power Corporation Limited & Affiliates: 74%)

Particulars	FY20	FY19
Generation Sales (MUs)	513	495
Net sales* (₹ crore)	143	124
PAT* (₹ crore)	(43)	(25)

*Figures are on 100% basis. The Company's share is 26%.

While the generation sales increased from 495 MUs in FY19 to 513 MUs in FY20, foreign exchange variations resulted in increase of loss to ₹ (43) crore.

Management Discussion & Analysis

Adjaristsqali Georgia LLC - AGL

Type of entity: Joint Venture (Tata Power (through TPIPL): 50%, Clean Energy Invest: 50%)

AGL is developing a 187 MW hydropower project (Shuakhevi and Skhalta projects) on the Adjaristsqali River and its tributaries in Georgia. This is one of the largest infrastructure investments in Georgia.

The plant operations were suspended in October 2017 on account of collapses experienced in certain sections of the tunnels. The company received insurance claims proceeds from its insurers, which were used towards restoration and repair of the tunnels. The Company also negotiated a restructuring package with the project lenders to sustain the viability of the project. AGL had engaged experts from Austria and Brazil in tandem with the Owner's Engineer team (Mott MacDonald UK) to identify the root cause of the collapses and understand the inconsistent geological behaviour in these tunnels to undertake the remedial work design required in the affected sections.

Further, the company held discussions with the Government of Georgia for negotiating a Power Purchase Agreement (PPA) for the sale of power generated from the Shuakhevi Project. The same has been concluded and the amended BOO Agreement was executed in December 2019 for a 15-year PPA.

The repair work has been completed and the tunnels have been put back in service. Further, both 89 MW Units of Shuakhevi HPP have been tested and re-commissioned and have commenced commercial operations in March 2020. The 9 MW Skhalta HPP, which is also a component of the overall project is expected to be commissioned in Q1 FY21.

Digital Initiatives

Your Company has implemented digital technologies and solutions across various business segments in order to enhance customer experience, improve operational efficiencies, create competitive differentiation and support business growth. Tata Power has implemented Integrated Management System (IMS) for Digital and IT and secured ISO 27001:2013 and ISO 9001:2015 Certification, that puts Tata Power Digital & IT service aligned with the accepted global benchmark.

Some of the key initiatives across business/functions during the year are summarised as follows:

Initiatives to enhance customer experience

- Redesigning of customer mobile application, keeping focus on simplicity and user friendliness.
- Simplification of online New Connection Application form resulting in significant reduction of average time taken to fill up the form from 15 min to 2 min.

- Implementation of Voice of Customer module for automatic capture of customer's feedback/suggestions and assignment through CRM to appropriate stakeholders for prompt resolution.
- Launch of 'Kaizala' App for Mumbai customers for variety of customer communications, including matters related to meter reading, billing, payment, discounts, complaints, etc.
- AI assisted system to analyse the feedback received from the customers through email, automatically classify, create tickets and forward it to appropriate group of people for further action.

Initiatives to enhance employee productivity, experience and learning

- Implementation of O365 product suite for enhancing collaboration and productivity, and 24x7 availability and secured access to organisational data.
- Setting up of the Data Analytics and Insights Academy, to build analytical capability across business clusters and functions, helping in enhancing business delivery outcomes by leveraging statistical, ML&AI methods.

Initiative for business growth

- EV – Mobile App for EV charging, developed in collaboration with other Tata group companies contributing to the development of the EV ecosystem.

Initiatives to enhance Operational Efficiency (Asset performance and digitisation of process)

- SAP footprint further extended to PPGCL to enhance business processes in terms of productivity, better inventory management, effective human resource management, etc.
- Implementation of Project Management tool, Wrench for Roof Top Solar, to help TPSSL manage the real time status of various Roof Top Solar Projects.
- Implementing Sales Force for Lead Management.
- CCRA Infrastructure and platform integration – to help in near real-time monitoring of distributed generation assets (Solar and Wind) from a central location with the aid of automated system alerts, predictive analysis and reports.
- Sankalp (RCM) – Implementation of APM tool in various generation plants including Trombay, Jojobera, MPL and CGPL to optimise the Preventive Maintenance (PM) cycle, improvement of reliability and utilisation of assets.
- EKPI dashboards have been implemented for all major business verticals for monitoring and review of cluster and department level critical KPIs. As of now, around 140+ KPIs are deployed in various dashboards of T&D,

Generation, Renewables, Finance and HR clusters. These KPIs are available to the Senior Management/ Cluster Heads for tracking and review of business performance at any point of time.

- Automation of the Related Party Transaction process, which led to significant reduction of cycle time required for month-end closing, freeing up resources from the repetitive job and ensured robust control and compliance of applicable norms.

Initiatives for communities

- Implementation of Roshni portal to help in tracking the beneficiaries of community initiatives, thereby improving the follow-up and transparency of such initiatives.

4. Financial Performance – Standalone

Your Company recorded a Profit After Tax of ₹ 148.12 crore during the financial year ended 31st March 2020 (the Profit After Tax was ₹ 1,768.70 crore in FY19). Both the basic and the diluted earnings per share were at ₹ (0.08) for FY20

The analysis of major items of the Standalone Financial Statements is shown below.

Revenue

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Revenue from Operations	7,726	8,255	(529)	(6)
Regulatory Deferral Balances including deferred tax recoverable/(payable)	(651)	(146)	(505)	(343)
Total	7,075	8,109	(1,034)	(13)

The decrease in revenue was mainly due to lower generation on account of lower demand from procurers, lower transmission charges as per the MERC tariff order and the impact of the truing up order passed by MERC.

Other Income

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Interest Income	120	85	35	41
Dividend Income	369	384	(15)	(4)
Gain/(Loss) on Investments	22	7	15	214
Other Non-operating Income	72	40	32	80
Total	583	516	67	13

Increase in Other Income was mainly due to higher interest receipt on delayed payment from BEST, interest income on take or pay order in Mumbai Licensed area, guarantee commission income recognised pursuant to Advance Pricing Agreement with Income Tax Department

and interest income from ICD given to subsidiaries, offset by the lower mutual fund and dividend income.

Cost of Power Purchased and Cost of Fuel

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Cost of Power Purchased	458	457	1	Nil
Cost of Fuel	2,766	3,168	(402)	(13)

The cost of fuel was lower mainly due to lower generation and lower fuel price.

Transmission Charges

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Transmission Charges	214	248	(34)	(14)

Transmission charges are lower in the Mumbai regulated business on account of MYT order issued by MERC.

Employee Benefit Expenses

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Employee benefit expenses	611	638	(27)	(4)

Employee Benefit Expenses are lower mainly due to reversal of performance pay provision and lower capitalisation of employee cost to the projects offset by higher provisions for retiral as per actuarial valuation.

Finance Costs

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Finance Costs	1,510	1,500	10	1

Finance Cost was higher mainly due to increased borrowings and impact of IND-AS 116 off-set by higher interest paid on entry tax order in Mumbai Licensed Area in the previous year.

Depreciation and Amortisation

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Depreciation and Amortisation	686	633	53	8

Depreciation has increased mainly on account of Ind AS 116 and capitalisation during the year.

Management Discussion & Analysis

Operations and Other Expenses

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Repairs and maintenance	312	286	26	9
Others	444	516	(72)	(14)
Total	756	802	(46)	6

The repairs and maintenance expenses were higher mainly due to scheduled outages planned for the business. The Other Expenses are lower due to reduction in the consultancy fees and rates, legal expenses and cost of service procured.

Exceptional Items – Continued Operation

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Reversal of Impairment of Non-current Investments and related obligation	235	Nil	235	100
Standby Litigation	(276)	Nil	(276)	(100)
Remeasurement of Deferred Tax Recoverable on account of New Tax Regime (net)	(265)	Nil	(265)	(100)
Provision for contingencies	Nil	(45)	45	100
Gain on sale of Investment in Associate	Nil	1,213	(1,213)	(100)
Total	(306)	1,168	(1,474)	(126)

Reversal of Impairment of Non-Current Investments and related obligation

Your Company holds investments in Adjaristsqali Netherlands B.V. (ABV) (a joint venture of the Company operating 187 MW hydro power plant in Georgia) through intermediate holding company TPIPL. During the year, your Company performed the impairment assessment and recognised a reversal of ₹ 235 crore in impairment charge mainly on account of change in assumptions due to signing of PPA and renegotiating interest rates with lenders.

Standby Litigation

In respect to the Standby Charges dispute with Adani Electricity Mumbai Limited (Adani Electricity) erstwhile Reliance Infrastructure Limited (R-Infra) for the period from 1st April 1999 to 31st March 2004, the Appellate Tribunal of Electricity (ATE) set aside the MERC Order dated 31st May 2004 and directed your Company to refund ₹ 354 crore (including interest of ₹ 15 crore) to Adani Electricity as on 31st March 2004, and pay interest at 10% per annum thereafter. During the year, the Supreme

Court (SC) has upheld Appellate Tribunal for Electricity's order directing the Company to pay ₹ 354 crore along with interest. Consequently, the Company has recognised an expense of ₹ 276 crore net of amount recoverable from customers including adjustment with consumer reserves.

Remeasurement of Deferred Tax Recoverable as per New Tax Regime

Pursuant to the Taxation Laws (Amendment) Act, 2019, which is effective from 1st April 2019, domestic companies have an option to pay income tax at 22% plus applicable surcharge and cess ('new tax regime') subject to certain conditions. Based on your Company's assessment of the expected year of transition to the new tax regime at each entity level, where the new tax regime is applicable, your Company has remeasured the deferred tax liabilities and also reassessed the recoverability of Minimum Alternate Tax ('MAT') credit. Based on the above, your Company has also remeasured its regulatory asset balance against deferred tax liabilities and has recognised expense of ₹ 265 crore (₹ 98 crore for distribution business and ₹ 167 crore for generation and transmission business).

Gain on sale of Investment in Joint Venture

During the year, your Company has sold its investment in Cennergi to Exxaro on 31st March 2020 for a consideration of ₹ 737 crore and recognised gain on sale of investment amounting to ₹ 533 crore. Further, your Company has hedged its receivable against the consideration to be received, fair value gain on the hedge instrument of ₹ 105 crore has been recognised as Other Income.

Exceptional Items- Discontinued Operation (Strategic Engineering Division)

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Impairment Loss on Remeasurement to Fair Value	(361)	Nil	(361)	(100)

In the earlier year, your Company has approved sale of its Strategic Engineering Division (SED) to Tata Advanced Systems Limited (TASL), subject to regulatory approvals, at an enterprise value of ₹ 2,230 crore (including contingent consideration of ₹ 1,190 crore) subject to certain adjustments as specified in the scheme. During the year, your Company has reassessed the fair value of contingent consideration and has recognised an impairment loss of ₹ 361 crore.

Tax Expenses

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Current Tax	19	111	(92)	(83)
Deferred Tax	73	332	(259)	(78)
Deferred Tax relating to earlier Year	(25)	10	(35)	(350)
Remeasurement of deferred tax on account of new tax regime (net)	(275)	Nil	(275)	(100)
Total	(208)	453	(661)	(146)

In FY20, lower current tax on account of lower operating profit, reduced MAT rate and increase in exceptional expenses relating to standby litigation. Previous year had exceptional reversal of DTA on sale of asset.

Pursuant to the Taxation Laws (Amendment) Act, 2019 which is effective from 1st April 2019, domestic companies have an option to pay income tax at 22% plus applicable surcharge and cess ('new tax regime') subject to certain conditions. Based on your Company's assessment of the expected year of transition to the new tax regime at each entity level, where the new tax regime is applicable, it has remeasured the deferred tax liabilities and also reassessed the recoverability of Minimum Alternate Tax ('MAT') credit. Accordingly, your Company has recognised deferred tax income of ₹ 275 crore after adjusting the MAT credit write off.

Property, Plant and Equipment, Investment Property & Intangible Assets

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Property, plant and equipment	7,974	7,546	428	6
Intangible Assets	62	84	(22)	(26)
Capital Work-in-Progress	403	368	35	10
Total	8,439	7,998	441	6

The above assets increased mainly due to higher capitalisation offset by the depreciation and amortisation for FY20.

Non-Current Investments

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Investment in Subsidiary, JV and Associate	20,743	20,477	266	1
Statutory Investments	168	374	(206)	(55)
Others	416	420	(4)	(1)
Total	21,327	21,271	56	0.3

Non-Current Investments have increased mainly due to reclassification of Tata Project Investment from Assets held for sale, reversal of Georgia impairment provision offset by lower statutory investments in Government Securities.

Current Investments

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Deferred Tax Liability Fund Investment	Nil	42	(42)	(100)
Mutual Funds (Unquoted)	20	Nil	20	100
Total	20	42	(22)	(52)

Current Investments are lower mainly due to reclassification from current to non-current offset by the higher investment in mutual funds during the year.

Trade Receivables

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	Nil	186	(186)	(100)
Current	1,109	1,256	(147)	(12)
Total	1,109	1,442	(333)	(23)

Decrease in Trade Receivables is mainly due to recovery of dues from BEST in the Mumbai operation area and final settlement of standby order.

Loans

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	42	51	(9)	(18)
Current	550	119	431	362
Total	592	170	422	248

Increase in loans was mainly due to higher Inter-Corporate loans given to related parties.

Finance Lease Receivable

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	553	554	(1)	NIL
Current	32	38	(6)	(16)
Total	585	592	(7)	(1)

Finance Lease Receivable reduced due to recovery of lease rentals during the year.

Management Discussion & Analysis

Other Financial Assets

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Non-current	223	3	220	7,333
Current	236	96	140	146
Total	459	99	360	363

Other Financial Assets increased mainly due to higher advance to the Orissa Electricity Regulatory Commission towards Equity for the distribution license, which your Company won during the year, lease money receivable from Jojobera and receivable from consumers.

Other Assets

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Non-current	1,010	977	33	3
Current	146	952	(806)	(85)
Total	1,156	1,929	(773)	(40)

Non-Current Assets increased mainly due to increase in recoverable from consumers offset by decrease in security deposit due to settlement of standby litigation and reclassification of unamortised premium on leasehold land to right of use assets as per Ind-AS 116.

Current Assets decreased mainly due to decrease in recoverable from consumers.

Assets Classified as Held for Sale

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Land	302	310	(8)	(3)
Building	9	14	(5)	(36)
Investments	299	399	(100)	(25)
Loan and other receivables (including interest accrued)	23	19	4	21
Transmission Lines	128	Nil	128	100
Assets of Discontinued Operations	1,880	2,064	(184)	(9)
Total	2,641	2,806	(165)	(6)

Assets held for sale has reduced during the year mainly due to impairment of SED and reclassification of Tata Projects Investment offset by inclusion of Vikhroli Project under held for sale as your Company lost the bid for project.

Regulatory Deferral Account – Asset/ (Liability)

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Regulatory Deferral – Asset	258	999	(741)	(74)
Less: Regulatory Deferral – Liability	Nil	Nil	NIL	NIL
Total	258	999	(741)	(74)

Regulatory Deferral Asset (Net) pertains to regulatory receivables in the distribution business. The same has reduced on account of recovery during the year.

Total Equity

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Equity Share Capital	271	271	Nil	Nil
Unsecured Perpetual Securities	1,500	1,500	Nil	Nil
Other Equity	13,491	13,919	(428)	(3)
Total	15,262	15,690	(428)	(3)

Total Equity of the your Company decreased due to dividend pay-out, which increased with profits of the year.

Non-Current Borrowings

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Secured Loans	4,910	4,896	14	0.3
Unsecured Loans	4,915	3,854	1,061	28
Total	9,825	8,750	1,075	12

Non-current borrowings increased mainly due to issue of Non-Convertible Debentures partially offset by repayment of term loans from the bank.

Current Borrowings

Particulars	(₹ in crore)			
	FY20	FY19	Change	% Change
Secured Loans	60	Nil	60	100
Unsecured Loans	6,152	6,732	(580)	(9)
Total	6,212	6,732	(520)	(8)

Current Borrowings decreased mainly due to redemption of Commercial Papers, repayment of term loans payables on demand offset by higher Bank Overdraft.

Lease Liability

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	237	Nil	237	100
Current	42	Nil	42	100
Total	279	Nil	279	100

During the year, your Company has recognised Lease Liability based on the requirement of the Ind-AS 116.

Trade Payables

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	Nil	23	(23)	(100)
Current	1,002	1,102	(100)	(9)
Total	1,002	1,125	(123)	(11)

Trade payables decreased due to payment to the vendor as per the payment terms.

Other Financial Liabilities

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	15	43	(28)	(65)
Current	2,622	2,895	(273)	(9)
Total	2,637	2,938	(301)	(10)

Other Financial Liabilities decreased mainly due to reduction in current maturity of non-current borrowings & lower financial guarantee obligation.

Other Liabilities

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	161	184	(23)	(13)
Current	503	849	(346)	(41)
Total	664	1,033	(369)	(36)

Other Liabilities decreased mainly due to reduction in statutory consumers reserves offset by higher liability towards consumers.

Provisions

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	222	196	26	13
Current	62	15	47	313
Total	284	211	74	35

Provision for FY20 is higher due to compensated absences and other defined benefit plans.

Liabilities Directly Associated With Assets Classified as Held for Sale

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Liabilities classified as held for sale	1,036	966	70	7
Total	1,036	966	70	7

The liabilities increased mainly due to liabilities of SED business classified as 'Discontinued Operations', and accordingly, assets and liabilities were classified as held for sale.

5. Financial Performance – Consolidated

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Total Income*	29,510	30,370	(860)	(3)
Depreciation & Amortisation Expenses	2,634	2,393	241	10
Finance Costs	4,494	4,170	324	7
Exceptional Item	226	1,746	(1,520)	(87)
Profit Before Taxes	2,368	3,819	(1,451)	(38)
Profit for the year	1,316	2,606	(1,290)	(49)

*Includes Regulatory Income/(Expenses)

- Total Income decreased primarily on account of lower revenue in Tata Power, TPTCL, TPDDL and MPL.
- Depreciation increased marginally with increased capitalisation and assets recognised as right of use as per Ind-AS 116.
- Finance costs were higher mainly due to interest component on lease liability in CGPL and Trust Energy as per Ind-AS 116.
- Exceptional items in FY20 included gain on sale of investments in Cennergi and reversal of impairments, offset by Remeasurement of Deferred Tax Recoverable and regulatory deferral balance on account of New Tax Regime.
- Exceptional items in FY19 included gain on sale of investments in (Tata Communications Limited and Panatone Finvest Limited) offset by provision for contingencies related to entry tax provision and impairment of plant, property and equipment in the Rithala plant.

Management Discussion & Analysis

Property, Plant and Equipment, Investment Property & Intangible Assets

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Property, plant and equipment	44,663	41,102	3,561	9
Intangible Assets	1,362	1,562	(200)	(13)
Capital Work-in-Progress	1,612	2,576	(964)	(38)
Total	47,637	45,240	2,397	5

The above assets increased mainly on account of higher capitalisation in Tata Power, TPREL, TPDDL, MPL, reclassification of operating lease to right of use as per Ind-AS 116 offset by depreciation and amortisation for FY20 and assets reclassified as held for sale.

Goodwill

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Goodwill	1,642	1,642	Nil	Nil

There is no change in goodwill during the year.

Non-Current Investments

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Investments in Joint Ventures & Associates	13,203	12,513	690	6
Statutory Investments	168	374	(206)	(55)
Others	465	487	(22)	(5)
Total	13,836	13,374	462	5

Increase in Non-Current Investments was mainly due to increase in investments in Resurgent for acquisition of PPGCL, profit from joint ventures for the year net of dividend received and reclassification of Tata Projects Limited to investment from assets held for sale.

Current Investments

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Statutory Investments	Nil	42	(42)	(100)
Investments in Mutual Funds	700	125	575	460
Total	700	167	533	319

Increase in current Investments was mainly on account of increase in mutual fund investments in Af-Taab Investment Company Limited, MPL, TPDDL, TPREL and Tata Power, offset by decrease in statutory investments in Tata Power.

Trade Receivables

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	30	193	(163)	(84)
Current	4,426	4,445	(19)	(1)
Total	4,456	4,638	(182)	(4)

Decrease in Trade Receivables was mainly due to decrease in receivables in Tata Power, CGPL and MPL offset by increase in receivables in TPSSL, TPTCL, WREL and TPREL.

Loans

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	81	91	(10)	(11)
Current	33	87	(54)	(62)
Total	114	178	(64)	(36)

Decrease in Loans is mainly due to repayment of loans in TPIPL.

Finance Lease Receivable

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	589	566	23	4
Current	33	38	(5)	(12)
Total	622	604	18	3

Finance Lease Receivable increased due to reduction in unearned finance income during the year.

Other Financial Assets

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	579	317	262	83
Current	1,412	242	1,170	483
Total	1,991	559	1,432	256

Other Financial Assets increased mainly due to receivables on sale of investment in Cennergi, increase in fair valuation gain on derivative contracts and other advances.

Other Assets

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	1,185	1,358	(173)	(13)
Current	770	1,882	(1,112)	(59)
Total	1,955	3,240	(1,285)	(40)

Other Assets decreased mainly due to decrease in recoverable from consumers in Tata Power and MPL,

reclassification of unamortised premium on leasehold land to right of use assets as per Ind-AS 116, decrease in security deposit in Tata Power on account of settlement of standby dispute and decrease in power banking receivables of TPDDL.

Assets Classified as Held for Sale

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Assets classified as held for sale	6,253	5,103	1,150	23

Increase in the above assets is mainly due to reclassification of shipping assets in Trust Energy as held for sale offset by the reclassification of Tata Projects Limited to Investment.

Total Equity

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Equity Share Capital	271	271	NIL	NIL
Unsecured Perpetual Securities	1,500	1,500	NIL	NIL
Other Equity	17,796	16,535	1,261	7
Total	19,567	18,306	1,261	7

The equity of your Company increased by 7% during the year on account of profits for the year, net of distribution on perpetual securities and dividend pay-out.

Non-Current Borrowings

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Secured Loans	21,084	20,085	999	5
Unsecured Loans	11,612	11,055	557	5
Total	32,696	31,140	1,556	5

Non-Current Borrowings increased mainly due to increase in loan in Tata Power, TPREL, TPDDL and CGPL partially offset by reduction in loan in MPL and WREL.

Current Borrowings

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Secured Loans	1,075	896	179	20
Unsecured Loans	10,770	12,980	(2,210)	(17)
Total	11,845	13,876	(2,031)	(15)

Current Borrowings decreased mainly due to decrease of loan in Tata Power, Bhira, CGPL, MPL, TPTCL and TPSSL offset by increase in TPREL, Trust Energy and WREL.

Trade Payables

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	Nil	23	(23)	(100)
Current	5,095	5,481	(386)	(7)
Total	5,095	5,504	(409)	(7)

Trade Payables decreased mainly in Tata Power, TPSSL and CGPL.

Other Financial Liabilities

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	722	687	35	5
Current	7,503	6,481	1,022	16
Total	8,225	7,168	1,057	15

Other Financial Liabilities increased due to increase in current maturities of long-term debts and advance received for sale of investment in Bhira and Trust Energy.

Other Liabilities

(₹ in crore)				
Particulars	FY20	FY19	Change	% Change
Non-current	2,085	1,874	211	11
Current	1,453	1,500	(47)	(3)
Total	3,538	3,374	164	5

Other Liabilities increased mainly due to increase in deferred revenue liability as per Ind AS-115 and increase in Deferred Revenue towards Service line contribution from consumers.

Refer Notes to the Consolidated Ind AS Financial Statements for the restatements.