

Tata Power and Mahanagar Gas Ltd. collaborate to offer Integrated Services

~Signs an MoU on setting up of Common Utility Revenue Cycle Management and Customer Management Solutions, IT Solutions, Data Analytics, Geographical Information System (GIS) based solutions SCADA systems; Common safeguard activities for underground assets, solar rooftop initiatives with a focus on commercial - scale EV charging/ battery swapping stations~

~Tata Power's fourth major partnership with an energy retailer to expand its presence in the e-mobility business~

National, 9th May, 2019: Tata Power, India's largest integrated power utility, and Mahanagar Gas Limited (MGL), one of India's leading City Gas Distribution Companies, have signed a Memorandum of Understanding (MoU) to explore synergies of operation in integrated customer services, foray into emerging e-mobility business and other value-added services of common interests.

The MoU was signed by Mr. Sanjib Datta, Managing Director, MGL and Mr. Praveer Sinha, CEO & Managing Director, Tata Power in Mumbai.

The MoU facilitates both the companies to explore possibilities of co-operation in Common Utility Revenue Cycle Management and Customer Management Solutions, IT Solutions, Data Analytics, Geographical Information System (GIS) based solutions SCADA systems; Common safeguard activities for underground assets, solar rooftop initiatives and setting up of commercial-scale charging and/or battery swapping stations for electric vehicles, with the allied power management solutions.

Mr. Praveer Sinha, CEO & Managing Director, Tata Power, said, *"We are happy to announce our partnership with MGL. This is yet another significant move by Tata Power to offer a wide range of services to the Indian energy consumers, particularly in Customer Management Solutions, IT Solutions, Data Analytics, Geographical Information System (GIS) based solutions SCADA systems; Common safeguard activities for underground assets, solar rooftop initiatives and e-mobility space which, we foresee as how India will move its people and goods in future".*

Mr. Sanjib Datta, Managing Director, MGL, said, “At a time when MGL is entering the 25th year of its operations of providing environment-friendly CNG & PNG to Mumbai and its surrounding areas, we are exploring business opportunities beyond gas. This strategic alliance with Tata Power will provide us an opportunity to explore joint synergies and foray into emerging e-mobility business in the Indian mobility space, where we are already a significant player by supplying CNG for various vehicle segments.”

About Tata Power:

Tata Power is India's largest integrated power company and, together with its subsidiaries & jointly controlled entities, has an installed capacity of 10957 MW. A pioneer in the field, it has a presence across the entire power value chain: Generation of renewable as well as conventional power including hydro and thermal energy; transmission & distribution, trading and coal & freight logistics. With renewable energy assets in solar and wind accounting for 23% of the company's portfolio, Tata Power is a leader in clean energy generation. In line with the company's view on sustainable and clean energy development, Tata Power is steering the transformation of utilities to integrated solutions by looking at new business growth in EV charging & storage, distributed generation & rooftops, microgrids and home automation & smart meters.

It has successful public-private partnerships in generation, transmission & distribution in India namely: 'Tata Power Delhi Distribution Ltd.' with Delhi Vidyut Board for distribution in North Delhi; 'Tata Power Ajmer Distribution Ltd.' with Ajmer Vidyut Vitran Nigam Ltd. for distribution in Ajmer; 'Powerlinks Transmission Ltd.' with Power Grid Corporation of India Ltd. for evacuation of Power from Tala hydro plant in Bhutan to Delhi; 'Maithon Power Ltd.' with Damodar Valley Corporation for a 1050 MW Mega Power Project at Jharkhand. Tata Power is serving more than 2.6 million distribution consumers in India and has developed the country's first 4000 MW Ultra Mega Power Project at Mundra (Gujarat) based on super-critical technology.

With growing international focus, Tata Power's global presence includes strategic investments in Indonesia through a 30% stake in the coal company PT Kaltim Prima Coal (KPC); 26% stake in mines at PT Baramulti Suksessarana Tbk (BSSR); in Singapore through Trust Energy Resources; in South Africa through a joint venture called 'Cennergi' to develop projects in sub-Saharan Africa; in Zambia through a 50:50 joint venture with ZESCO for 120 MW Hydro project; in Georgia through AGL which is a joint venture with Clean Energy, Norway & IFC for development of 187 MW hydro project; in Bhutan through a hydro project in partnership with The Royal Government of Bhutan.

With its 103 years track record of technology leadership, project execution excellence, world-class safety processes, customer care and driving green initiatives, Tata Power is poised for multi-fold growth and committed to 'lighting up lives' for generations to come. Visit us at: www.tatapower.com

About MGL:

Mahanagar Gas Limited (MGL) is one of the largest city gas distribution (CGD) companies in India. It has more than 20 years of experience in supplying natural gas in Mumbai and is presently the sole authorised distributor of Compressed Natural Gas (CNG) and Piped Natural Gas (PNG) in Mumbai and its adjoining areas and in the Raigad district in the state of Maharashtra, India. MGL is an enterprise of GAIL (India) Limited (Maharatna Company of Govt. of India), Government of Maharashtra and BG Asia Pacific Holdings Pte. Limited (owned by Royal Dutch Shell group). MGL's vision envisages providing safe, efficient and reliable energy contributing significantly to a pollution free environment. MGL today is an ISO 9001:2015, ISO-14001:2004 and OHSAS 18001:2007 certified organization.

Today, MGL reaches out to more than 11.5 lakh households and above 3800 small commercial and industrial establishments. MGL also supplies CNG to nearly 7 lakh vehicles which includes more than 3 lakh rickshaws and above

60,000 taxis & about 3 lakh cars in Mumbai, Thane, Mira-Bhayander, Navi Mumbai and beyond. MGL also supplies CNG to 3300 BEST/TMT/MSRTC/NMMT buses, more than 6600 LCVs/ Tempos/ Trucks/Private buses plying on CNG supplied through its wide distribution network of steel, MDPE pipeline system and 236 CNG filling stations having more than 1300 dispensing points.

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