

Date: 08.08.2024

## Powerlinks Transmission Limited

### Expression of Interest (EOI) Ref. no.: CC25NP024

#### Procedure for Participation

##### Section A: Summary of the package:

Sr. No.	Description	EOI Reference no.	Tender Fee (Rs.)	EMD (Rs.)
1.	Expression of interest for exploring joint business opportunity for supplying, installing, and Leasing of OPGW for Powerlinks Transmission Limited	CC25NP024	1,000 /-	10,00,000/-

**Powerlinks Transmission Limited** is a SPV formed as joint venture between The Tata Power Company Limited and Power Grid Corporation of India Limited (PGCIL) with 51:49 share respectively. Powerlinks carries out O&M of 400KV & 220KV lines having 3,233 no. of towers covering approx. 1164 kms from Siliguri (West Bengal) to Mandola (Uttar Pradesh).

Hence, to optimally utilize the existing transmission assets covering three states with a significant Transmission line length, and exploring a joint business opportunity, we propose a direct leasing model where:

- i. Interested party would set up/build the OPGW network in entire line length through their own CAPEX (**Transmission Line details attached as Annexure-1**)
- ii. Carry out the operation and maintenance of the same.
- iii. Share the rental charges with Powerlinks, for utilizing the leased OPGW network.

For additional technical details and Pre-Qualification criteria for the subject EOI please refer **Section D** below.

## **Section B: Guidelines for Participating in EOI and Next Steps:**

Interested Parties can participate by submitting the following, by email (At email Ids given in Section “E” below) **up to 19<sup>th</sup> August 2024, 1500 hours.**

1. Non-Refundable Fee, as indicated in table above, in the form of
  - a. Direct deposit in the following bank account and submit the receipt along with a covering letter clearly indicating the Tender Reference number –  
Beneficiary Name – The Tata Power Co. Ltd.  
Bank Name – HDFC Bank Ltd.  
Branch Name – Fort Branch, Mumbai  
Address – Maneckji Wadia Building, Nanik Motwani Marg, Fort, Mumbai  
400023. Branch Code – 60  
Bank & Branch Code – 400240015  
Account No – 00600110000763  
Account type – CC  
IFSC Code – HDFC0000060
2. Interested Party to also submit duly signed and stamped letter indicating name of authorized person, contact number and e-mail id (mandatory) on their letterhead, along with details of tender fee paid as mentioned above. It is mandatory to mention subject EOI Reference no. in the said letter.

**Note:** - Once the above-mentioned documents are received, Tata Power (On behalf of Powerlinks) shall share the e-tender portal (ARIBA) link to interested party for submission of supporting documents as mentioned in Pre-qualification requirement.

It may be please noted that all future correspondence will be strictly done only with **Interested Parties** who have done the above steps in time with Authorized Person only through Tata Power e-Tender portal.

## **Section C: Next Steps:**

Powerlinks shall evaluate Interested parties participating in EOI based on Pre-qualification criteria and technical aspect.

Present Expression of Interest is for exploring and identifying potential business partners. Post completion of evaluation **Powerlinks shall formally inform qualified Parties and empanel them for subject business enquiry.**

Firm enquiry along with relevant terms and conditions seeking Techno-commercial proposal of the qualified/empaneled parties shall be issued **at a later date depending upon the response received to this Expression of Interest.**

## Section D: Pre-Qualification Criteria:

Following is Pre-qualification Criteria for this EOI;

<b>Pre-Qualification Criteria</b>			
<b>S No</b>	<b>Parameter</b>	<b>Tata Power Requirement</b>	<b>Documents To be submitted by Interested Party to ascertain meeting of Pre- qualification requirement</b>
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
1	Infrastructure	<p>1) Interested Party shall be in possession of valid Infrastructure provider Category-1 (IP-1) license with validity till the lease agreement period or Unified license/NLD license, granted by the Department of Telecommunications, Ministry of Communications, Government of India.</p> <p>2) Interested Party should be a telecom with telecom operator/ ISP provider registered in India with 100% ownership of Indian origin. or If Interested Party has a tie-up with a telecom operator or ISP provider which is registered in India, with 100% ownership of Indian origin. In this case, Tata Power reserves the right to qualify or disqualify the party based on the credentials submitted.</p>	<p>Interested party to submit applicable license copy.</p> <p>Interested Party to submit proof of ownership Or Partnership with telecom operator.</p>
2	Experience	<p>1) Interested Party should have proven experience of building and managing co location facilities and last miles as required to be integrated with OPGW as a service offering.</p> <p>2) Interested Party should also have experience of setting up OPGW network in entire line length, through their own CAPEX and subsequently leasing it in at least 02 projects of minimum 250 KM length in each project. Interested Party should have done O&amp;M also of the said projects.</p> <p>3) Interested Party should be in the business of fiber usage/leasing for minimum period of 5 years in minimum 2 states of India.</p>	Interested Party to submit documentary evidence like purchase order copies/agreement copies.

3	Commercial Capability	Interested Party shall have average annual turnover of minimum 250 crore for last 3 years.	Profit and Loss statement, Balance Sheet, Cash flow Statements for the three preceding financial years duly audited and approved by authorized Audit Firm/ CA.
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### **Section E: Contact Details**

Following are contact details of Contact persons for this tender enquiry,

- i) **Mr. Naman Patel ([naman.patel@tatapower.com](mailto:naman.patel@tatapower.com)), Specialist, Corporate Contracts**  
**Phone: 022-67173960**
- ii) **Mr. Vivek Mittal ([vivek.mittal@tatapower.com](mailto:vivek.mittal@tatapower.com)), Group Head Contracts**  
**Phone: 022-67173996**

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## Annexure-1

<b>400KV Transmission line details (Powerlinks)</b>		
<b>Sr. No</b>	<b>Line name</b>	<b>Line Length (In KM)</b>
1	Siliguri-Kishanganj Circuit-2	93.288
2	Kishanganj-Purnea Circuit 1	66.002
3	Kishanganj-Purnea Circuit-2	
4	Purnea-Muzaffarpur Circuit 1	238.531
5	Purnea-Muzaffarpur Circuit-2	
6	Muzaffarpur-Gorakhpur Circuit 1	260.399
7	Muzaffarpur-Gorakhpur Circuit-2	
8	Gorakhpur-Lucknow Circuit 1	245.905
9	Gorakhpur-Lucknow Circuit-2	
10	Bareilly-Bareilly Circuit-2	5.126
11	Bareilly-Meerut Circuit 1	183.322
12	Bareilly-Meerut Circuit-2	
13	Meerut-Mandola Circuit 1	47.509
14	Meerut-Mandola Circuit-2	
	<b>Total line length</b>	<b>1140</b>