



**OWNER:**

**The Tata Power Company Limited**

**PROJECT MANAGER:**

**The Tata Power Company Limited**

**TITLE OF WORK TO BE AWARDED:**

**“Sale of fly Ash from The Tata Power Company Limited-Mundra Plant”**

**ENQUIRY REFERENCE NO.:**

**CC/FY27/01/MUNDRA/FLY ASH**

**NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR-**

**Sale of fly Ash from The Tata Power Company Limited**

<b>Enquiry reference no.:</b> CC/FY27/01/MUNDRA/ FLY ASH
<b>Title of Work:</b> Sale of fly Ash from The Tata Power Company Limited
<b>Type of Bidding:</b> E-tendering / Two Part
<p><b>Guidelines for EOI submission:</b> EOI (Expression of Interest) shall be submitted strictly as per instructions given herein under Point no. 3 (a), (b), (c), (d) by sending Email EOI to Email IDs specified thereunder.</p> <p>EOI submission mail must bear proper subject/title mentioning "<b>EOI for - Sale of fly Ash from The Tata Power Company Limited, (Tender Ref: CC/FY27/01/MUNDRA/ FLY ASH)</b>"</p> <p>All communication regarding this tender shall be addressed to following officer/s:</p> <p>1. Mr. Ravindrasinh Zala Email: <a href="mailto:ravindrasinh.zala@tatapower.com">ravindrasinh.zala@tatapower.com</a> Tel: 022-6717 3944 AND</p> <p>2. Mr. Surendra Chandolkar Email: <a href="mailto:schandolkar@tatapower.com">schandolkar@tatapower.com</a> Ph: 022-6717 3995</p> <p>Website: <a href="https://www.tatapower.com/tender/tenderlist.aspx">https://www.tatapower.com/tender/tenderlist.aspx</a></p>

The Tata Power Company Limited (TPCL) Invites Expression of Interest (EOI) from interested parties for the e-Tendering Process of following Relevant Work Package:

Table1

Plant Details	Estimated Quantity	Tender Fee	Bid Security/EMD
<p><b>The Tata Power Company Limited</b></p> <p>(Site) , 4000 MW UMP Project, TPCL Office Complex, Block B, Tunda-Vandh Road, Village - Tunda, Mundra, Kutch 370 435, Gujarat, India</p>	<p><b>For Traders/Exporters and MSME vendors approx. quantity.</b></p> <p>150000 MT/ Annum +/- 20%</p> <p>12500 MT/Per Month +/- 20%</p> <p>400 MT/per day+/- 20%</p>	<p><b>INR 2000/- (INR Two Thousand Only)</b></p> <p>(To be paid along with EOI through Bank transfer which will be Non-refundable)</p>	<p>INR 10/- per MT of ash quantity being bid (minimum bid quantity allowed shall not less than 10,000 MT/ Annum)</p> <p><b>(To be transferred/NEFT in bank account (refer Table 3) at the BID stage and not with EOI)</b></p>

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**1. INTRODUCTION:**

In order to promote utilization of Fly Ash as resource material and to tie- up offtake of Fly Ash from their coal based thermal power plant/s on long term basis, The Tata Power Company Limited (TPCL) is hereby inviting Expression of Interest (EOI) from interested and eligible parties for "Sale of Fly Ash from Mundra plant.

Mundra Thermal Power Station presently operates coal based thermal power generation units of 5 x 800 MW capacity operating on Imported coal, located at Mundra, Kutch , in state of Gujarat in India.

The tendering/procurement activities for this Project are being managed from Tata Power's following Office:

Smart Center of Procurement Excellence (SCOPE), Corporate Contracts,  
 The Tata Power Company Limited,  
 2<sup>nd</sup> Floor, Sahar Receiving Station, Near Hotel Leela,  
 Sahar Airport Road, Andheri East, Mumbai – 400 059.  
 Maharashtra, India.

**2. SCOPE OF WORK:**

The details of the estimated **fly ash quantity available for sale under proposed contract period** is as under:

Table2

Power Station/ Location	Owner of Plant	Quantity Available	Fly Ash Delivery	Period of Supply
<b>The Tata Power Company Limited</b> (Site) , 4000 MW UMP Project, CGPL Office Complex, Block B, Tunda-Vandh Road, Village - Tunda, Mundra, Kutch 370 435, Gujarat, India	The Tata Power Company Limited	<b>For Traders/Exporters and MSME vendors approx. quantity.</b> 150000 MT/ Annum +/- 20% 12500 MT/Per Month +/-20% 400 MT/per day+/- 20%	On "as available basis"	01 (One) Year

The brief Scope of Work under this tender shall be to take delivery of dry fly ash from the designated delivery point of (Ash Silo chute) of the TPCL Power Station/s on "as is where is" basis through their own/self-arranged closed bulkers. The quantity indicated shall be lifted in uniformly distributed manner over the contract period of 1 year with Minimum Monthly quantity commitment equal to Annual quantity commitment divided by 12.

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The scope of bidder/ buyer shall include purchase, payment of advance as agreed, collection of dry fly ash in closed bulkers including loading & allied activities at plant, entire logistics arrangement, transportation, and other associated work for the contracted/allocated quantity of Fly Ash from the designated power station/s on consistent and continuous basis at discovered contract price during the stipulated contract period.

Detailed Scope of Work for this Contract shall be provided in the Tender/RFQ document to all bidders submitting the valid EOI with due tender fees.

### 3. TENDER FEE & EOI SUBMISSION GUIDELINES AND TIMELINES:

a) Interested parties meeting the "Bidder pre-qualification criteria" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter along with the Tender Fee Payment Details to the contact details mentioned below not later than deadline specified below. Request for Bid Document/EOI will not be entertained beyond this deadline.

**b) Interested bidders should submit the Expression of Interest (EOI) letter and tender fee payment details to below mentioned email addresses:**

- [ravindrasinh.zala@tatapower.com](mailto:ravindrasinh.zala@tatapower.com)
- [schandolkar@tatapower.com](mailto:schandolkar@tatapower.com)

EOI/ requests without complete information and communication as above within deadline shall be liable to be rejected and will not be considered further.

c) Tender Fee, as indicated in the Table1 above may be paid through **NEFT** as per details for payment of Tender Fee given in Table3 below:

Table3

Details for payment of Tender Fee:	
Bank details for submitting Tender fees through bank transfer/NEFT:	Beneficiary Name: <b>THE TATA POWER CO. LTD</b> Bank Name: <b>HDFC BANK LIMITED</b> Branch Name: <b>FORT, MUMBAI</b> Beneficiary A/c no: <b>00600110000763</b> IFSC Code: <b>HDFC0000060</b>
Deadline for tender fee payment and submission of EOI:	<b>1<sup>st</sup> June 2026.</b>
Tender Fee Amount:	<b>Rs 2000/- (Non-refundable)</b>

**d) Expression of Interest letter to be submitted along with tender fee payment details should include the following details:**

- A covering letter duly stamped and signed by an authorized signatory clearly indicating the Tender Reference number, your EOI to participate in the tendering process.
- Tender fee payment details / reference no (ensure that tender fee is received by us within specified deadline)

- **Bidder to indicate authorized person name, contact number and e-mail id (mandatory) of the person to whom RFQ/ tender and all other communications to be addressed for this tender.**

e) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

#### **4. BIDDER PRE-QUALIFICATION CRITERIA:**

Interested parties to note that Bidder shall be required to fulfill the following bidder pre-qualification criteria in order to qualify for the subject work. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ.

**Vendors having existing long-term contract (2 Year) are not allowed to participate.**

#### **4.1 TECHNICAL REQUIREMENT:**

Bidder (**for Traders/exporters and MSME vendors**) should have experience of utilizing at least 20,000 MT of fly ash during last two years. Bidder shall submit the credentials of experience of off taking/ utilization of 20,000 MT fly ash in the last two years.

**Criteria for MSME:** The MSME should be engaged in ash-based product manufacturing namely bricks, blocks, tiles, sintered or cold bonded ash aggregates, fibre cement sheets, pipes boards, panels, as per para D (4) inserted to the MoEF & CC Notification dated 31.12.2021 amended on 01.01.2024 are eligible for lifting of fly ash under this category. The MSME should have a valid " Consent to Operate" (CTO) issued by CPCB/SPCB if applicable or with a Valid MSE registration.

#### **4.2 FINANCIAL REQUIREMENT:**

- a) Bidder shall have during the last three financial years an Average Annual Turn Over of not less than INR 1 Crores (**for Traders/exporters and MSME vendors**).
- b) Bidder will be required to submit copies of their **profit and loss account and audited Balance sheet for the last three preceding financial years** along with the Bid Document. In cases, where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

#### **4.3 NOTES FOR TECHNICAL AND FINANCIAL REQUIREMENTS:**

Bidder shall be an independent company, a proprietorship firm, a partnership firm or Joint venture Company registered under Companies Act having unique CIN (Corporate Identity Number) issued prior to issue of EOI.

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Certified copy of Income TAX, GST & other taxes, duties and EPF registration issued by competent authority should be submitted by bidder.

Bidding entity shall meet the pre-qualification criteria on standalone basis including wholly owned subsidiaries if any. Subsidiary companies can bid provided they meet the qualification on standalone basis without relying on the credentials of the parent company. In case the parent company credentials are required to meet the qualification requirement, bidder must bid under the aegis of parent company only.

Net Worth means the sum total of the paid-up share capital and free reserves for private / public limited companies and the Surplus Capital employed by owners in a proprietorship / partnership companies. Free reserves means all reserves credited out of the profits and share premium account but do not include reserves credited out of the revaluation of assets, write back of depreciation provisions and amalgamation. Further, any debit balance of profit and loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from Reserves & Surplus. Other income shall not be considered for arriving at annual turnover.

#### **5. BID SECURITY/EMD:**

Interested parties to note that Bidder is required to furnish a Bid Security along with their Bid during bidding stage once the RFQ/tender document is issued to bidder/s submitting valid EOI. Bid security may be submitted in form of Bank guarantee in the format prescribed in Bid Document or direct transfer RTGS/NEFT as for an amount as defined in the covering page of this notice document (Table-1). Bids not accompanied by an acceptable Bid Security shall be rejected by the Owner as being non-responsive and returned to the bidder without being opened. Bid security of unsuccessful bidders shall be returnable after conclusion of tender process while Bid security of successful bidders shall be returnable after submission of necessary contract performance bank guarantee/ performance security deposit.

**Note: Interested parties to note that Bid Security is not required with the EOI and it is required to be submitted with the Bid during Bid Submission stage, once RFQ is released to the interested parties submitting valid Expression of Interest.**

#### **6. BIDDING PROCESS:**

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

Bidder to note that bidding for Sale of Fly Ash as per above tender may be conducted based on the required Quantity Commitment and price per MT of fly ash quoted by bidder/s. Detailed bidding and auction process (as applicable) shall be detailed in the RFQ document.